IN THE SUPREME COURT OF THE STATE OF CALIFORNIA

BRETT VORIS

Plaintiff & Appellant,

vs.

SUPREME COURT FILED

DEC 1 8 2017

GREG LAMPERT

Defendant & Respondent.

Jorge Navarrete Clerk

Deputy

AFTER AN UNPUBLISHED DECISION BY THE COURT OF APPEAL SECOND APPELLATE DISTRICT, DIVISION THREE, APPEAL NO. B265747 ON APPEAL FROM JUDGMENT OF LOS ANGELES SUPERIOR COURT CASE NO. BC 408562, HONORABLE MICHAEL L. STERN, TRIAL JUDGE

ANSWER BRIEF ON THE MERITS

Robert Cooper (SBN: 209641)

WILSON, ELSER, MOSKOWITZ, EDELMAN & DICKER LLP

555 S. Flower Street, 29th Floor Los Angeles, CA 90071

Tel: (213) 443-5100 Fax: (213) 443-5101

robert.cooper@wilsonelser.com

Attorney for Defendant & Respondent

GREG LAMPERT

IN THE SUPREME COURT OF THE STATE OF CALIFORNIA

BRETT VORIS

Plaintiff & Appellant,

vs.

GREG LAMPERT

Defendant & Respondent.

AFTER AN UNPUBLISHED DECISION BY THE COURT OF APPEAL SECOND APPELLATE DISTRICT, DIVISION THREE, APPEAL NO. B265747 ON APPEAL FROM JUDGMENT OF LOS ANGELES SUPERIOR COURT CASE NO. BC 408562, HONORABLE MICHAEL L. STERN, TRIAL JUDGE

ANSWER BRIEF ON THE MERITS

Robert Cooper (SBN: 209641)
WILSON, ELSER, MOSKOWITZ, EDELMAN & DICKER LLP

555 S. Flower Street, 29th Floor

Los Angeles, CA 90071 Tel: (213) 443-5100

Fax: (213) 443-5101

robert.cooper@wilsonelser.com

Attorney for Defendant & Respondent GREG LAMPERT

TABLE OF CONTENTS

		Page
INTROD	UCTIO	N 1
STATEM	IENT O	F THE CASE2
A.	Vori	s's Operative Allegations2
В.		pert Challenges Voris's Complaint, Obtaining nissal of the Entire Case4
C.	Disp	osition of Claims Against the Other Defendants4
D.		Court of Appeal Reinstates Only the Conversion ms against Lampert in <i>Voris I</i>
E.		Remand, the Trial Court Dismisses the Conversion ns
F.		s Appeals Again. In <i>Voris II</i> , the Majority states Only the Conversion Claim as to Stocks6
G.	This	Court Grants Review7
STANDA	RD OF	APPELLATE REVIEW7
LEGAL 1	DISCUS	SION8
I.		Court Should Reject Voris's Request to Create a Theory for Recovering Unpaid Wages
	A.	Creating a Tort Remedy Would Be Incompatible with This Court's Prior Decisions in the Employment and Other Contexts8
	В.	Creating Tort Liability Is Unnecessary Because Existing Remedies Fully Protect Employees' Legitimate Rights
	C.	Transforming Inherently Contractual Disputes into Tort Claims Will Have Significant, Negative Consequences in Employment Litigation

	D.	The Counter-Arguments Presented by Voris Do	
		Not Justify the Creation of A Tort Theory for	
		Recovering Wages	15
II.	Alte	rnatively, If the Court Decides to Impose Tort	
	Liab	ility on Employers, the Court Should Reiterate Its	
	Prio	r Refusal to Impose Liability on Individual	
	Defe	endants Acting On Behalf of Corporate Employers	19
	A.	Voris Fails to Acknowledge This Court's Prior	
		Rejection of His Theory of Personal Liability	19
	В.	The Remaining Arguments Presented by Voris	
		for Creating Personal Liability Should Be	
		Rejected	22
CONCLUS	SION		24
CERTIFIC	CATE (OF WORD COUNT	25

TABLE OF AUTHORITIES

Page(s) Cases Aetna Life Insurance Co. v. Lavoie (1986) 475 U.S. 81321 Applied Equipment Corp. v. Litton Saudi Arabia Ltd. (1994) 7 Cal.4th 50310 Augustus v. ABM Security Services, Inc. Bouie v. City of Columbia (1964) 378 U.S. 347......21 Brewer v. Premier Golf Properties (2008) 168 Cal.App.4th 124313 Brown v. Kelly Broadcasting Co. (1989) 48 Cal.3d 71116 Cates Construction, Inc. v. Talbot Partners Cel-Tech Comms. Inc. v. L.A. Cellular Tel. Co. Cortez v. Purolator Air Filtration Products Co. (2000) 23 Cal.4th 163 11, 17 Deane Gardenhome Assn. v. Dentkas (1993) 13 Cal.App.4th 139415 Department of Industrial Relations v. UI Video Stores, Inc. (1997) 55 Cal.App.4th 108418 Dore v. Arnold Worldwide, Inc. (2006) 39 Cal.4th 3849 Erlich v. Menezes (1999) 21 Cal.4th 543 8, 10

Foley v. Interactive Data Corp. (1988) 47 Cal.3d 654	3
Frances T. v. Village Green Owners Assn. (1986) 42 Cal.3d 49023, 2	4
Freeman & Mills, Inc. v. Belcher Oil Co. (1995) 11 Cal.4th 851	0
Gerawan Farming, Inc. v. Lyons (2000) 24 Cal.4th 468	8
Gober v. Ralph's Grocery Co. (2006) 137 Cal.App.4th 2041	4
Gonzales v. Personal Storage (1997) 56 Cal.App.4th 4641	4
Guz v. Bechtel National Inc. (2000) 24 Cal.4th 317	9
Honda Motor Co. v. Oberg (1994) 512 U.S. 4151	4
Hunter v. Up-Right, Inc. (1993) 6 Cal.4th 1174	0
Katzberg v. Regents of Univ. of Cal. (2002) 29 Cal.4th 3001	3
Korea Supply Co. v. Lockheed Martin Corp. (2003) 29 Cal.4th 11341	7
Lamden v. La Jolla Shores Clubdominium Homeowners Assn. (1999) 21 Cal.4th 2492	4
Lu v. Hawaiian Gardens Casino, Inc. (2010) 50 Cal.4th 5921	7
Martinez v. Combs (2010) 49 Cal.4th 35	
Moore v. Regents of Univ. of California (1990) 51 Cal.3d 120	

Mustachio v. Great Western Bank (1996) 48 Cal.App.4th 114515
Oki America, Inc. v. Microtech Int'l, Inc. (9th Cir. 1989) 872 F.2d 31214
Pang v. Beverly Hosp., Inc. (2000) 79 Cal.App.4th 986
People v. Hwang (1994) 25 Cal.App.4th 116812
Reno v. Baird (1998) 18 Cal.4th 64022
Reynolds v. Bement (2005) 36 Cal.4th 1075
Wallis v. Farmers Group, Inc. (1990) 220 Cal.App.3d 718
Statutes
Business & Professions Code,
§ 1720313
§ 1720612
Code of Civil Procedure,
§ 18710
§ 438, subd. (c)(1)(B)
Commercial Code, § 342014
Labor Code,
§ 96.712
§ 98.31
§ 200

§	201
§	202
§	203
§	21012
§	215
§	21623
§	218.5, subd. (a)11
§	218.612
§	22512
§	225.512
§	226.623
§	238.523
§	35117
§	1193.613
§	119411, 19
§	1194, subd. (a)12
§	1194.2, subd. (a)11
§	1194.513
§	1197.113
§	119923
§	177812

Regulations

Cal. Code of Regulations, Title 8,	
§ 11040(2)(E)	21
§ 11040(2)(H)	21
Other Authorities	
Hon. Chin, et al., Cal. Practice Guide, Employment Litigation (The Rutter Group 2016)	
¶ 11:1476, p. 11-228	12
¶ 11:1500, p. 11-231	12
Cal Rules of Court rule 8 204(c)(1)	25

INTRODUCTION

Plaintiff Brett Voris claims that this Court should create a brand new cause of action for conversion of wages, tortifying contract-based claims in the employment context. While certainly creative, Voris is wrong.

There is no reason to revive the discredited notion of a tortious breach of contract. Voris's contrary position is at odds with multiple decisions of recent vintage in which this Court has rebuffed litigants' efforts to "tortify" contract law; i.e., to pursue tort theories of recovery for conduct amounting to nothing more than failure to fulfill a contractual obligation. Rejecting such tortification of contract law is particularly justified in the employment context because the legislature has already enacted numerous statutory remedies on top of the traditional contract remedies available to aggrieved employees.

Contrary to Voris's attempt to open the floodgates for tort claims in this area, this Court's jurisprudence generally reflects its solicitude for the particularized policy choices made by the legislature and embodied in detailed statutory regimes. Judicial expansion of the Labor Code's extensive menu of available remedies would not promote public policy; it would magnify the volume of wage-and-hour litigation, an area that has become widespread in California where the costs of defending such cases are substantial. The Court should reject Voris's attempt to exponentially expand employers' potential liability by tortifying purely contractual or statutory claims.

Otherwise, to "expand liability by extending conversion law into this area would have a broad impact." (*Moore v. Regents of Univ. of California* (1990) 51 Cal.3d 120, 145.) By opening the doors to punitive damages and

emotional distress damages in garden variety wage claims, recognition of this additional tort claim will inevitably make it harder to settle such lawsuits, clogging the court system. While Voris devotes a significant part of his brief to establish the importance of paying employees' wages – a basic point beyond dispute – Voris fails to address the real issue: the adequacy of the abundant remedies currently in place to protect employees' rights.

Finally, Voris's attempt to impose liability on individual directors and officers of corporate employers is equally flawed. This Court has already limited the parameters for imposing personal liability in the employment context. There is no reason to radically change the law, given the legislature's careful decision to preclude a private right of action – as opposed to criminal penalties – against individuals associated with corporate employers' management.

Accordingly, the Court of Appeal majority's decision should be affirmed.

STATEMENT OF THE CASE

A. Voris's Operative Allegations

Plaintiff Brett Voris filed his original complaint in 2009. (1 AA 1-62.) The operative complaint, the first amended complaint, includes 24 causes of action against Greg Lampert and various entities. (1 AA 63-114.) The prolix complaint included all sorts of claims, ranging from breach of oral contract and quantum meruit to fraud, failure to pay statutory wages under Labor Code section 200 et seq., conversion of wages (1 AA 95-96, 100-101), conversion of stocks, bad faith and breach of fiduciary duty.

To summarize, Voris alleged that Lampert and a third party (Ryan Bristol) had solicited Voris to join a real estate investment venture. (1 AA 66, ¶¶ 16-17.) By Voris's own account, as articulated by his attorney, Voris was one of the "three core entrepreneurs, along with [Bristol] and Lampert, who were involved in founding or otherwise launching the businesses in question in the underlying dispute." (4 AA 960:10-12 [brackets added].)

Voris was the Chief Marketing Officer for one of those companies, Premier Ten Thirty One Capital Corp, dba Prop Point. (1 AA 67, ¶ 20; 1 AA 63, ¶2.) Voris alleged that he was not initially compensated despite being verbally promised by Lampert and Bristol, as directors and officers, that Voris would receive a 10% ownership share in Prop Point. (1 AA 66-67, ¶¶ 17-18.) Voris also invested \$27,000 to obtain an ownership interest in this company. (1 AA 67, ¶ 22.) Although Voris was later paid his salary for a few months, Prop Point owes him \$91,000 in salary plus reimbursement for car expenses, Voris alleged. (1 AA 67, ¶¶ 25-26.)

The operative complaint includes similar allegations pertaining to two other companies. For example, Voris alleged that he worked as a "marketing and advertising executive" for Liquiddium, another company in which Lampert was a director and officer, in exchange for a 6% ownership interest to compensate him in lieu of a salary. (1 AA 69-70, ¶¶ 30, 32, 34-36.) Voris also invested \$3,000 to obtain an additional ownership interest in Liquiddium. (1 AA 69, ¶ 34.)

With respect to the third company, Sportfolio, Voris alleged that he was promised both an ownership interest and a salary for his marketing efforts, the former being valued at \$525,013. (1 AA 71-72, ¶¶ 42-43.) Voris never received a salary from Sportfolio, another company in which Lampert was a director and officer, Voris alleged. (1 AA 71-72, ¶¶ 40, 44.) In

addition to his alter ego allegations against Lampert (1 AA 72-74), Voris claimed that he was the subject of retaliation because he had reported financial improprieties. (1 AA 74, ¶¶ 53-54; 72, ¶ 48.)

B. Lampert Challenges Voris's Complaint, Obtaining Dismissal of the Entire Case.

Lampert demurred to several causes of action. (1 AA 129, ¶ 5.) Because Voris did not amend his pleadings after the demurrer ruling, "the surviving causes of action against Lampert were Voris's 1st through 7th and 12th through 20th causes of action." (Typed opn., p. 3.) They include breach of oral contract, quantum meruit, Labor Code violations for failure to pay wages, and conversion. (1 AA 76-84; 90-101.)

After filing his answer (1 AA 118-122), Lampert moved for summary judgment on these remaining causes of action. (1 AA 129, \P 5.) The trial court granted summary judgment, dismissing Lampert from the entire action. (1 AA 134-137.) The trial court held that while the surviving claims in the operative complaint were based on Voris's alter ego theory, Voris had not presented any actual evidence to substantiate this theory of liability. (1 AA 130-133.) ¹

Voris appealed the judgment dismissing Lampert. (1 AA 267-269.)

C. Disposition of Claims Against the Other Defendants

While his appeal against Lampert was pending, Voris proceeded to trial against the other defendants, after filing a second amended complaint against the non-Lampert defendants. (1 AA 138-266.) Voris obtained a

¹ Prior to this point, the trial court had dismissed the entire action with prejudice as a terminating sanction against Voris. (4 AA 956:24-25.) Voris managed to obtain reinstatement, apparently after throwing his own attorney under the bus. (4 AA 956:25-957:3.)

judgment against two of the entity defendants (Liquiddium and Sportfolio) in addition to attorneys' fees. (1 AA 270-274; 277-284.)

By contrast, Voris lost his claims at trial against co-defendant Ryan Bristol. (1 AA 274, ¶ 4; 2 AA 309.) Voris's appeal of this nonsuit ruling was dismissed because Voris did not bother to file his opening brief to pursue his claims against Bristol. (4 AA 957:22.)

The third entity defendant, Prop Point, was initially the subject of bankruptcy proceedings. (1 AA 125.) At some point, the bankruptcy stay terminated (4 AA 957) as Prop Point's bankruptcy case was closed "without discharge." (2 AA 307, ¶ 13; 309, ¶5; 317, fn. 3.) Voris ultimately obtained a judgment against this third corporate defendant. (7 AA 1573:9-13.)

D. The Court of Appeal Reinstates Only the Conversion Claims against Lampert in *Voris I*.

Affirming most of the summary judgment ruling in favor of Lampert, the Court of Appeal ruled in the first appeal that "Voris failed to raise a triable issue with respect to his alter ego allegations against Lampert." (2 AA 286.) The court also ruled that "the viability of Voris's causes of action for conversion does not depend on Lampert's alter ego liability." (*Id.*) The court reasoned that "Lampert may be held individually liable for acts of conversion, without regard to whether the corporate veil may be pierced." (*Ibid.*) Accordingly, the court reversed the dismissal of the conversion claims.

E. On Remand, the Trial Court Dismisses the Conversion Claims.

After the remittitur was issued, Lampert filed two motions for judgment on the pleadings as to Voris's two sets of conversion claims.

Challenging the claim for conversion of wages, Lampert argued that California does not recognize such a cause of action. (3 AA 710-714.) Lampert filed a separate motion for judgment on the pleadings as to the claim for conversion of stocks. (3 AA 702-709.)

After receiving opposition (4 AA 889-921 [wage conversion]; 4 AA 851-888 [stock conversion]) and reply papers (4 AA 939-942 [wage conversion]; 4 AA 935-938 [stock conversion]), the trial court held a hearing. (RT 5:22-17:25.) The court granted both motions for judgment on the pleadings without leave to amend. (4 AA 944.)

F. Voris Appeals Again. In *Voris II*, the Majority Reinstates Only the Conversion Claim as to Stocks.

Following entry of judgment in favor of Lampert based on the rulings on his motions for judgment on the pleadings (7 AA 1573:4-8), Voris filed another appeal to challenge the dismissal of his claims. (9 AA 2189-2191.) ²

After this appeal was filed, the court granted Lampert's request for attorneys' fees. (9 AA 2197-2200.) The court entered an amended judgment on October 8, 2015, reflecting the fee award. (9 AA 2211-2214.) Voris filed another notice of appeal the next day to challenge the fee award. (9 AA 2215.)

² The notice of appeal, filed on July 28, 2015, erroneously indicated that the judgment was entered on June 1, 2015. (9 AA 2189.) In reality, the judgment was entered on May 21, 2015. (7 AA 1572.) Based on the notice of entry of judgment that was served on May 29, 2015 (7 AA 1576-1584), the appeal was filed on the sixtieth day after notice of entry. It is not clear from the record whether a file-stamped copy of the judgment was served by either side (or by the court) prior to serving the notice of entry.

The Court of Appeal reversed the dismissal of Voris's conversion claims against Lampert. The majority held that Voris can proceed only on his stock conversion claim, not his wage conversion claim. (Typed opn., pp. 8-19.) In his dissenting opinion, Justice Lavin held that Voris should be allowed to proceed on both sets of claims.

G. This Court Grants Review.

Voris challenged the majority's decision on his wage conversion claim. This Court granted review without modifying the specification of the following issues presented in the petition for review:

"Is conversion of earned but unpaid wages a valid cause of action?

"Even if not a valid cause of action in every context, is conversion of earned but unpaid wages a valid cause of action by a former employee plaintiff against an individual defendant who was a managing officer and controlling principal of the closely held corporate former employers?" (PFR 1.)

STANDARD OF APPELLATE REVIEW

A defendant's motion for judgment on the pleadings serves essentially the same function as a "general" demurrer, testing the sufficiency of plaintiff's complaint in stating a cause of action. (See Code Civ. Proc., § 438, subd. (c)(1)(B).) As such, the motion "is equivalent to a demurrer and is governed by the same standard of review." ($Pang\ v$. $Beverly\ Hosp.$, Inc. (2000) 79 Cal.App.4th 986, 989.)

On plaintiff's appeal from a judgment on the pleadings, the appellate court assumes the truth of all properly pleaded factual allegations in the complaint, as opposed to the contentions, deductions or conclusions of fact or law, subject to a liberal construction. (*Gerawan Farming, Inc. v. Lyons* (2000) 24 Cal.4th 468, 515-516.) Rulings on such motions trigger de novo review. (*Id.*)

LEGAL DISCUSSION

- I. The Court Should Reject Voris's Request to Create a Tort
 Theory for Recovering Unpaid Wages.
 - A. Creating a Tort Remedy Would Be Incompatible with This Court's Prior Decisions in the Employment and Other Contexts.

Because "the employment relationship is fundamentally contractual" (Foley v. Interactive Data Corp. (1988) 47 Cal.3d 654, 696), there is no reason to impose tort damages for an employer's failure to pay wages. Consistent with Lampert's view, this Court has cautioned that California courts must "exercise great care" before permitting a party to pursue tort remedies for breach of any contract outside the insurance context. (Cates Construction, Inc. v. Talbot Partners (1999) 21 Cal.4th 28, 46.) As explained below, the Court should reject Voris's request "to obliterate the distinction between contracts and torts." (Erlich v. Menezes (1999) 21 Cal.4th 543, 551.)

In *Foley*, for example, "this court rejected the concept of tort recovery for an employer's breach of the implied covenant of good faith and fair dealing." (*Cates Construction*, at p. 43.) The Court reasoned that the employment relationship does not "warrant judicial extension of the proposed additional tort remedies in view of the countervailing concerns about economic policy and stability, the traditional separation of tort and

contract law, and the numerous protections against improper terminations already afforded employees." (*Id.* at p. 46 [ellipses omitted].)

Subsequent decisions by this Court and the lower courts "have adhered to Foley's conception of the employment relation as fundamentally contractual, giving rise only to contractual damages in the event of breach in the absence of some violation of a fundamental public policy." (Hunter v. Up-Right, Inc. (1993) 6 Cal.4th 1174, 1182 [approving such intermediate court decisions and concluding that wrongful termination accomplished through fraudulent misrepresentation is not independently tortious].) Applying the same principle, the Court has held that "[i]n the employment context, an implied covenant theory affords no separate measure of recovery, such as tort damages." (Guz v. Bechtel National Inc. (2000) 24 Cal.4th 317, 352.) Because "the remedy for breach of an employment agreement, including the covenant of good faith and fair dealing implied by law therein, is solely contractual," allegations that the employer's "breach was wrongful, in bad faith, arbitrary, and unfair are unavailing," thus eliminating tort liability as a substitute for contractual recovery. (Ibid.)

While this Court's *Foley* decision abrogated tort claims for bad faith "as an independent source of job security" (*Wallis v. Farmers Group, Inc.* (1990) 220 Cal.App.3d 718, 734 overruled on other grounds in *Dore v. Arnold Worldwide, Inc.* (2006) 39 Cal.4th 384, 394 n.2), Voris seeks to resurrect another tort theory of liability as an independent source of noncontractual damages. Applying these cases here, an employee cannot bypass the rules governing contractual recovery by labeling a garden variety failure-to-pay-wage claim as a conversion claim.

In fact, this Court has applied the same approach in non-employment cases, precluding tort liability for conduct that merely breaches a contract.

(See, e.g., Freeman & Mills, Inc. v. Belcher Oil Co. (1995) 11 Cal.4th 85, 102 [abolishing the tort of fraudulent breach of contract claims outside the insurance context, "at least in the absence of violation of 'an independent duty arising from principles of tort law"]; Erlich, supra, 21 Cal.4th at p. 558 [precluding award of emotional distress damages for ordinary breach-of-contract claims]; see also Applied Equipment Corp. v. Litton Saudi Arabia Ltd. (1994) 7 Cal.4th 503, 516 ["In the absence of an independent tort, punitive damages may not be awarded for breach of contract 'even where the defendant's conduct in breaching the contract was willful, fraudulent, or malicious"].)

To be sure, tort damages are recoverable for breaching a contract in certain circumstances but those narrow situations represent limited exceptions to the general rule against such recovery. Those exceptions include claims where the breach of a duty causes physical injury, where the breach violates the covenant of good faith and fair dealing in insurance contracts, results in a wrongful discharge in violation of fundamental public policy, or where the contract was fraudulently induced. (*Erlich, supra*, 21 Cal.4th at pp. 551-552 [collecting cases].) None of these exceptions apply to the allegations raised in this case based on the non-payment of wages. While Voris assumes that the employer-employee relationship is comparable to the insurer-insured relationship, this Court has "emphasized the distinctions between the insurance and employment contexts." (*Hunter, supra*, 6 Cal.4th at p. 1181 [citing *Foley*].)

Therefore, Voris's recovery should be limited to contract (and statutory) damages, precluding the additional remedies associated with a conversion claim.

B. Creating Tort Liability Is Unnecessary Because Existing Remedies Fully Protect Employees' Legitimate Rights.

There are additional "reasons why it is inappropriate to impose liability for conversion based upon the allegations of [Voris's] complaint." (*Moore, supra,* 51 Cal.3d at p. 142.) As discussed below, given the various existing remedies protecting employees, "the tort of conversion is not necessary to protect [employees'] rights." (*Id.* at pp. 142-143.) Here's why.

- Under existing law, employees are entitled to prompt payment of wages upon discharge or resignation. (E.g., Lab. Code, § 201 [discharge], § 202 [resignation].)
- Under existing law, statutory liability is available when an employer fails to pay wages. (E.g., *id*, § 1194 [authorizing employees who receive less than the minimum wage or overtime compensation to recover unpaid balance in civil action]; *id.*, § 1194.2, subd. (a) [authorizing employees who receive less than the minimum wage to also recover liquidated damages in an amount equal to the wages unlawfully withheld]; *Cortez v. Purolator Air Filtration Products Co.* (2000) 23 Cal.4th 163, 173 [confirming that UCL authorizes restitution as a separate remedy, as opposed to contract or tort remedies].)
- Under existing law, extra-contractual, statutory penalties are recoverable for failure to timely pay wages upon discharge or resignation. (E.g., Lab. Code, § 203 [authorizing waiting time penalties of up to 30 days for willful violations].)
- Under existing law, a successful plaintiff in a wage claim action is entitled to attorneys' fees and costs. (Id., § 218.5, subd. (a) [action

for non-payment of wages]; id., § 1194, subd. (a) [minimum wage and overtime compensation actions].)

- Under existing law, a successful claim for unpaid wages triggers liability for prejudgment interest. (*Id.*, § 218.6.)
- Under existing law, failure to pay wages subjects the employer to civil penalties payable to the State. (*Id.*, § 210 [civil penalties of \$100 for the initial failure to pay and \$200 for each subsequent violation plus 25% of the amount unlawfully withheld]; *id.*, § 225.5 [same penalties for violating different underlying Labor Code statutes].) "An aggrieved employee may sue to compel the employer to pay these penalties under the Labor Code Private Attorneys General Act." (Hon. Chin, et al., Cal. Practice Guide, Employment Litigation (The Rutter Group 2016) ¶ 11:1476, p. 11-228; see also Bus. & Prof. Code, § 17206 [imposing civil penalty of \$2,500 for each UCL violation in actions brought by public agencies].)
- Under existing law, "[n]umerous Labor Code sections impose criminal sanctions," including one "relating to time and manner of payment of wages" and a separate one "relating to unlawful withholding or reduction of wages." (Hon. Chin, Cal. Practice Guide, *supra*, ¶ 11:1500, p. 11-231 [citing Lab. Code, §§ 215, 225]; see also *People v. Hwang* (1994) 25 Cal.App.4th 1168, 1175-1178 [upholding magistrate's ruling which held employer to answer felony charges for unlawfully taking portion of workers' wages in violation of Labor Code section 1778].)
- Under existing law, in addition to civil liability based on the employee's own lawsuit, employers are subject to administrative enforcement by the Division of Labor Standards Enforcement. The DLSE can collect wages and benefits without assignment (Lab. Code, §§ 96.7,

1197.1), besides issuing citations and assessing waiting time penalties (§ 1197.1). Alternatively, the Labor Commissioner may prosecute judicial actions against the employer in lieu of a *Berman* hearing. (*Id.*, § 98.3 [governing collection of wages and penalties for those unable to employ counsel]; *id.*, § 1193.6 [recovery of unpaid minimum wages or overtime compensation].)

• Under existing law, an employee may obtain injunctive relief to enforce the wage laws. (E.g., Bus. & Prof. Code, § 17203; Lab. Code, § 1194.5 [authorizing injunctive relief in DLSE lawsuits].)

The availability of alternative remedies "militates against judicial creation of a tort cause of action for damages." (*Katzberg v. Regents of Univ. of Cal.* (2002) 29 Cal.4th 300, 327.) ³

Furthermore, because "conversion is a strict liability tort" (*Moore, supra*, 51 Cal.3d at p. 144), imposing such liability could have pernicious effects on California businesses and, consequently, the California economy. "The expansion of tort remedies in the employment context has potentially enormous consequences for the stability of the business community." (*Foley, supra*, 47 Cal.3d at p. 699.) "Such a determination, which has the potential to alter profoundly the nature of employment, the cost of products and services, and the availability of jobs, arguably is better suited for legislative decisionmaking." (*Id.* at p. 694.) When the legislature deems it necessary to create liability for conversion, it certainly knows how to do so.

³ The availability of these statutory remedies also implicates the "newright, exclusive remedy" doctrine. (See, e.g., *Brewer v. Premier Golf Properties* (2008) 168 Cal.App.4th 1243, 1252-1256.) However, because this argument was not briefed by either side in the Court of Appeal, we do not address it here.

(See, e.g., Com. Code, § 3420 ["The law applicable to conversion of personal property applies to instruments"].)

In sum, there is absolutely no reason to judicially expand the numerous remedies available under the Labor Code.

C. Transforming Inherently Contractual Disputes into Tort Claims Will Have Significant, Negative Consequences in Employment Litigation.

Adoption of Voris's view "throws kerosene on the litigation bonfire by holding out the allure of punitive damages, a golden carrot that entices into court parties who might otherwise be inclined to resolve their differences." (*Oki America, Inc. v. Microtech Int'l, Inc.* (9th Cir. 1989) 872 F.2d 312, 315 (conc. opn. of Kozinski, J.).) Because "[p]unitive damages pose an acute danger of arbitrary deprivation of property" (*Honda Motor Co. v. Oberg* (1994) 512 U.S. 415, 432), these grounds provide ample basis to resist the pressure toward "tortification" of contracts; i.e., "the tendency of contract disputes to metastasize into torts." (*Oki America*, at p. 315.)

The availability of a claim for conversion opens additional cans of worms besides those associated with the threat of punitive damages. For example, while claims for non-payment of wages do not trigger emotional distress damages (absent additional claims such as harassment or discrimination), the availability of a conversion claim will open the door to emotional distress damages, making it even more difficult to settle garden variety wage claims. (See, e.g., *Gonzales v. Personal Storage* (1997) 56 Cal.App.4th 464, 474, 477 [rejecting emotional distress damages for property damage under a negligence cause of action, but allowing such damages on a conversion theory]; see also *Gober v. Ralph's Grocery Co.*

(2006) 137 Cal.App.4th 204, 223 [noting that awards for emotional distress can have a punitive element].)

The availability of a conversion claim will also engender additional disputes regarding the prevailing party's right to seek contractual attorneys' fees, prolonging the litigation over whether the fee provision in a given case is broad enough to encompass conversion claims. (See, e.g., *Mustachio v. Great Western Bank* (1996) 48 Cal.App.4th 1145, 1151 [addressing contractual fee recovery associated with conversion claim].) "All too often attorney fees become the tail that wags the dog in litigation." (*Deane Gardenhome Assn. v. Dentkas* (1993) 13 Cal.App.4th 1394, 1399.)

The domino effect of creating or perpetuating disputes over these additional remedies — punitive and emotional distress damages and/or attorneys' fees — is the inevitable increase in the judicial backlog. Given the budget cuts, these additional factors will reduce the overall disposition rates of lawsuits, effectively reducing the public's access to the courts.

D. The Counter-Arguments Presented by Voris Do Not Justify the Creation of A Tort Theory for Recovering Wages.

Voris invokes various non-employment cases defining the elements of the cause of action for conversion (OBOM 26-28, 38-42), citing the trend in "recognizing new forms of intangible property under conversion claims." (*Id.* at p. 38.)

But even if we assume that all of the traditional elements of this cause of action can be transmuted to Voris's employment claim for non-payment of wages, that does not help his case. The recognition of a cause of action in a new context necessarily entails a balancing act, requiring

consideration of public policy and the practical ramifications of creating brand new theories of liability against millions of employers operating in the sixth largest economy in the world. A technical, academic satisfaction of the elements of a claim is merely the beginning, not the end, of the analysis. (See *Brown v. Kelly Broadcasting Co.* (1989) 48 Cal.3d 711, 739 [in fashioning common law principles, courts take into account public policy factors and ramifications].)

Voris's procedural and factual arguments are erroneous as well. For example, he claims that the Labor Code remedies are insufficient because, despite prevailing on his statutory claims, the corporate judgment debtors had no assets to satisfy the judgment that Voris obtained against them. (OBOM 36-37.) When a judgment debtor is insolvent, adding a common law claim (to increase the amount of damages awarded) is necessarily futile. The availability of a debtor's assets to satisfy the judgment does not depend on the cause of action identified in the judgment or its label. Therefore, Voris's attempt to explain the inadequacy of the statutory remedies makes no sense. While Voris also claims that he obtained a judgment against Lampert – in attempting to explain the inadequacy of the statutory remedies – the judgment reflects that *Lampert* prevailed in the trial court. (OBOM 36; 9 AA 2212, ¶ 2.) The judgment cited by Voris is against the corporate entities, not Lampert. (9 AA 2213.)

Besides the numerous statutory remedies available to employees under the Labor Code, an individual defendant can be held personally liable based on an alter ego theory for both employment and non-employment claims. (See, e.g., Code Civ. Proc., § 187 [setting general parameters for adding judgment debtors].) Here, however, because the alter ego ship sailed a long time ago (when summary judgment in favor of Lampert was upheld in the first appeal), Voris is asking this Court to create a new tort remedy

just so that he can bypass the alter ego ruling against him. The Court should reject his theory.

The cases Voris cites do not change this analysis. For example, Cortez, supra, 23 Cal.4th 163, involved a restitution action under the UCL. (OBOM 21-22, 28.) "While the scope of conduct covered by the UCL is broad, its remedies are limited. A UCL action is equitable in nature; damages cannot be recovered." (Korea Supply Co. v. Lockheed Martin Corp. (2003) 29 Cal.4th 1134, 1144 [internal citation omitted].) Therefore, the limited remedy allowed by Cortez does not justify imposing open-ended conversion liability. Furthermore, while the legislature can always supplement existing statutory remedies, Voris is essentially seeking judicial legislation here by asking this Court to create a brand new remedy to augment the Labor Code.

Similarly, Voris cannot rely on *Lu v. Hawaiian Gardens Casino, Inc.* (2010) 50 Cal.4th 592 to support his conversion theory. (OBOM 23-24.) In that case, this Court addressed the narrow issue of the availability of a private right of action to recover gratuities improperly withheld by an employer in violation of Labor Code section 351. While holding that no private right of action exists under this statute against any employer (corporate or otherwise), the Court observed that there was "no apparent reason why other remedies, such as a common law action for conversion, may not be available under appropriate circumstances." (*Id.* at pp. 603-604.) Allowing a conversion claim where the Labor Code provides no private right of action at all to protect aggrieved employees makes logical sense; here, by contrast, employees have a ton of remedies under the Labor Code, thus eliminating the need to create an additional common law remedy.

Likewise, Department of Industrial Relations v. UI Video Stores, Inc. (1997) 55 Cal.App.4th 1084 does not govern Voris's claim. (OBOM 22-23.) That case upheld a conversion claim brought by the DLSE after the defendant refused to turn over checks representing the wages of certain employees. (UI Video Stores, at pp. 1095-1096.) Because the parties had already resolved the dispute over the unpaid wages by executing a settlement agreement (id. at p. 1088), the employer's failure to turn over the settlement proceeds naturally gave rise to a conversion claim. That omission – the failure to turn over pre-allocated sums owed based on an otherwise final resolution of a claim – would have triggered conversion liability, whether the underlying claim was for wages, defamation, patent infringement, etc.

The various district court decisions cited by Voris do not dictate the outcome here either. (OBOM 24-26.) By relying extensively on those cases, Voris's brief employs a novel approach to the application of *stare decisis* principles. Voris apparently believes in a convoluted form of crossjurisdictional *stare decisis* whereby federal district court decisions guide this Court's interpretation and formulation of California law. Based on this Court's role at the apex of the California judicial system, this Court shapes California law by conducting its own analysis—needless to say, without any form of deference to either line of authority developed in the lower courts. (OBOM 25.) Otherwise, the arrogation of state lawmaking authority, implicitly suggested by Voris, is inconsistent with principles of federal-state comity and the limited role of the federal courts enunciated in *Erie*.

Finally, Voris makes a half-hearted suggestion that even if the Court does not recognize a conversion claim as to other types of Labor Code violations, it should do so for failure-to-pay-wage claims. (OBOM 32

[distinguishing unpaid wages from "other types of wage and hour claims"].) "This proposed course would result in less clarity and considerably greater administrative complexities." (Augustus v. ABM Security Services, Inc. (2016) 2 Cal.5th 257, 271; see also Cel—Tech Comms. Inc. v. L.A. Cellular Tel. Co. (1999) 20 Cal.4th 163, 185 [rejecting proposed test that was "too amorphous" in defining UCL violations].)

In sum, the Court should reject Voris's arguments.

- II. Alternatively, If the Court Decides to Impose Tort Liability on Employers, the Court Should Reiterate Its Prior Refusal to Impose Liability on Individual Defendants Acting On Behalf of Corporate Employers.
 - A. Voris Fails to Acknowledge This Court's Prior Rejection of His Theory of Personal Liability.

This Court has already rejected Voris's attempt to impose personal liability on individuals acting on behalf of corporate defendants as agents of the corporate employer; e.g., directors and officers. None of the grounds raised by Voris change that analysis.

In Reynolds v. Bement (2005) 36 Cal.4th 1075, limited on other grounds by Martinez v. Combs (2010) 49 Cal.4th 35, 65-66, the plaintiff sued under Labor Code section 1194, seeking recovery of unpaid overtime wages from eight individuals who were officers or directors and shareholders of plaintiff's corporate employer. (Reynolds, at pp. 1081-1083.) Rejecting plaintiff's attempts to make the individual defendants liable despite the lack of express statutory authorization for imposing such liability (id. at pp. 1085-1086), this Court applied the common law test in defining the plaintiff's employer. "Under the common law, corporate

agents acting within the scope of their agency are not personally liable for the corporate employer's failure to pay its employees' wages." (*Id.* at p. 1087.) "This is true regardless of whether a corporation's failure to pay such wages, in particular circumstances, breaches only its employment contract or also breaches a tort duty of care." (*Ibid.*) As a result, the Court upheld the dismissal of the lawsuit.

Subsequently, *Martinez* questioned the validity of *Reynolds*' holding as to corporate defendants while leaving *Reynolds* intact as to individual defendants. In *Martinez*, the plaintiffs, seasonal agricultural workers, sought to impose liability on various sets of defendants that were not their true employer. Plaintiffs claimed that two corporate defendants (Apio and Combs) were effectively their employer because plaintiffs' direct employer, Munoz, had used Apio and Combs as produce brokers to sell Munoz's fruits for a commission. (*Martinez, supra,* 49 Cal.4th at pp. 42-44.) Plaintiffs also sued the field representative for Combs in his individual capacity based on his acts and omissions as the agent for the corporate defendant, Combs. (*Id.* at pp. 47, 74.)

While upholding the dismissal of all defendants by summary judgment, the Court applied a dual approach in evaluating the liability of corporate employers and individual defendants. With regards to a putative corporate employer, this Court held that the applicable wage order supplies the proper test as to who the employer is. (See *id.* at p. 62; see also *id.* at p. 64 [listing the IWC's three alternative definitions of "employ"].) Even in this context, the Court cautioned, the common law test is still relevant because "the IWC's definition of employment incorporates the common law definition as one alternative." (*Id.* at p. 64 [emphasis omitted].) While *Martinez* abrogated the holding of *Reynolds* as to corporate defendants, that does not help Voris here because Lampert is an individual defendant.

Therefore, the three broad, alternative definitions of "employ" under the IWC wage orders (e.g., Cal. Code Regs., tit. 8, § 11040, subd. 2(E)) do not apply here.

Conversely, *Martinez* re-affirmed the validity of *Reynolds*' holding in evaluating the liability of individuals sued as putative employers. In assessing the individual defendant's liability in that case, the Court confirmed that *Reynolds* "properly holds that the IWC's definition of 'employer' does not impose liability on *individual* corporate agents acting within the scope of their agency." (*Martinez*, at p. 75 [emphasis added].) As a result, applying the common law standard – consistent with the IWC's definition of an employer – Lampert cannot be held liable as an individual defendant; he was not Voris's employer. ⁴

Finally, even if this Court were to completely abrogate *Reynolds*' interpretation of the law as to individual defendants, Lampert cannot be liable in this case because the alleged violations took place during the post-*Reynolds*, pre-*Martinez* timeframe. (1 AA 66-72.) Any other result would violate Lampert's federal due process rights by imposing liability retroactively. (See *Bouie v. City of Columbia* (1964) 378 U.S. 347, 351-355 [new judicial interpretation of the law, deeming the offense of trespass to cover the act of remaining on the premises of another after being asked to leave, could not be constitutionally applied, where prior judicial decisions had not adopted such an interpretation as of the time the offense was committed]; see also *Aetna Life Insurance Co. v. Lavoie* (1986) 475 U.S.

While this lawsuit involves Wage Order No. 4 (based on Voris's allegation that he was a marketing executive) rather than Wage Order No. 14 (the one involved in *Martinez*), the definition of an employer under both wage orders is the same. (See *Martinez*, at p. 60 [quoting the definition of "employer" under Wage Order No. 14]; Cal. Code Regs., tit. 8, § 11040, subd. 2(H) [definition under Wage Order No. 4].)

813, 828-829 [retroactive imposition of liability arising from a new common law cause of action that would yield punitive damages liability would "raise important [constitutional] issues"].) This ground renders moot the additional, public policy reasons for rejecting Voris's theory. (See *Reno v. Baird* (1998) 18 Cal.4th 640, 652-655 [discussing various practical reasons for refusing to impose personal liability on individual supervisors sued on a theory of wrongful termination in violation of public policy].)

B. The Remaining Arguments Presented by Voris for Creating Personal Liability Should Be Rejected.

Voris argues that the legislature's decision to impose criminal and administrative penalties on a broad group of potential defendants justifies the imposition of civil liability on individual defendants. (OBOM 35-37 & fn. 3.) Voris has it backwards. It is precisely for this reason that the narrower scope of civil liability precludes such relief against individuals acting on behalf of corporate defendants. Here's why.

The Labor Code statutes reflect a deliberate decision not to impose personal liability on corporate officers and directors through private damages actions, limiting the remedies against individual defendants to misdemeanor penalties that may be sought only by government officials. The statutes addressing wage payments in different contexts draw a direct distinction between the liability of the "employer" on the one hand (i.e., the primary obligor) and the individual corporate directors and officers, on the other hand.

For example, section 201 obligates the "employer" – a relatively narrow term – to promptly pay wages upon discharge or layoff without identifying the company's officers or directors. On the other hand, any

person, "agent, manager, superintendent or officer" is subject to misdemeanor prosecution for violating various statutes pertaining to wage payments. (Lab. Code, § 215.) The same broad category of individual defendants can be criminally prosecuted for willfully refusing to pay wages (id., § 216), but there is no parallel civil liability against such individuals. (See id., § 203 [only the "employer" has the obligation to pay wages under sections 201 and 202].) The identified individuals (and the employer itself) can be prosecuted for misdemeanor violations of the statute governing itemized statements but there is no parallel civil liability as against those individuals. (Id., § 226.6.) Other Labor Code statutes imposing criminal penalties are also broad. (See, e.g., § 1199 [any "person acting either individually or as an officer, agent, or employee" can be prosecuted for minimum wage and other violations].)

Conversely, when the legislature sought to impose individual, civil liability to "compensate" employees for non-payment of wages, it did so in unequivocal terms.⁵ In recently enacting one such law, for example, the legislature confirmed that "[a]ny individual or business entity, regardless of its form ... shall be jointly and severally liable for any unpaid wages" in certain industries not implicated here. (*Id.*, § 238.5.) In the absence of such an exception governing this case, the two-tiered remedial framework created by the legislature precludes Voris from invoking the Labor Code as a basis to impose civil liability against an individual here.

Refusing to acknowledge this point, Voris cites Frances T. v. Village Green Owners Assn. (1986) 42 Cal.3d 490 to support his theory of personal

⁵ Whether a *private* plaintiff may recover *civil penalties* from an individual director or officer for non-payment of wages is irrelevant if there is no underlying statutory basis to impose the predicate, compensatory liability in the first place.

liability. (OBOM 31-32.) That case involved a plaintiff "who suffered physical injury, not pecuniary harm." (*Lamden v. La Jolla Shores Clubdominium Homeowners Assn.* (1999) 21 Cal.4th 249, 267 [internal quotation marks omitted].) Here, by contrast, Voris's claim involves purely economic injury at this point. (1 AA 63-114.) "Accordingly, *Frances T.* is inapplicable." (*Lamden*, at p. 267.)

To summarize, Voris's arguments for imposing personal liability should be rejected.

CONCLUSION

The fabric of the law of contracts, and the carefully drawn distinctions between tort and contract remedies, should not be distorted to create a new tort cause of action where none is needed. Accordingly, the Court should affirm the dismissal of the wage conversion claims based on the alternative grounds discussed above.

Respectfully submitted,

DATED: December 15, 2017

WILSON ELSER MOSKOWITZ EDELMAN & DICKER LLP

Robert Cooper

Attorneys for Defendant & Respondent

GREG LAMPERT

CERTIFICATE OF WORD COUNT

Cal. Rules of Court, rule 8.204(c)(1)

This document was generated by Microsoft Office, Word 2007. According to the word-counting feature in this program, the text of this document contains 6.447 words.

DATED: December 15, 2017

WILSON ELSER MOSKOWITZ EDELMAN & DICKER LLP

Robert Cooper

Attorneys for Defendant & Respondent

GREG LAMPERT

PROOF OF SERVICE

STATE OF CALIFORNIA, COUNTY OF LOS ANGELES

I am employed in the County of Los Angeles, State of California. I am over the age of 18. I am not a party to this action. My business address is 555 S. Flower Street, Suite 2900, Los Angeles, CA 90071.

On **December 15, 2017**, the foregoing document described as **ANSWER BRIEF ON THE MERITS** is being served on the interested parties in this action by true copies thereof enclosed in sealed envelopes addressed as follows:

SEE ATTACHED SERVICE LIST

- [X] (BY OVERNIGHT DELIVERY) The attached document is being filed and served by delivery to a common carrier promising overnight delivery as shown on the carrier's receipt pursuant to CRC 8.25.
- [X] BY MAIL As follows: I am "readily familiar" with the firm's practice of collection and processing correspondence for mailing. Under that practice it would be deposited with the U.S. Postal Service on that same day with postage thereon fully prepaid at Los Angeles, California in the ordinary course of business. The envelope was sealed and placed for collection and mailing on this date following our ordinary practices. I am aware that on motion of the party served, service is presumed invalid if postal cancellation date or postage meter date is more than one day after date of deposit for mailing in affidavit.

Executed on **December 15, 2017** at Los Angeles, California.

I declare under penalty of perjury under the laws of the State of California that the above is true and correct.

Veronica Lopez

SERVICE LIST

Brett Voris v. Greg Lampert Supreme Court of California, Case No. S241812

Edward M. Anderson	Attorneys for Plaintiff and
Regina Yeh	Appellant, BRETT VORIS
Anderson Yeh, PC	
401 Wilshire Boulevard, 12 th Floor	
Santa Monica, California 90401	
Telephone: (310) 496-4270	
Facsimile: (888) 744-0317	
edward@andersonyehlaw.com	
regina@andersonyehlaw.com	
One copy	
Served by Fed Ex Under CRC 8.25	
Honorable Michael L. Stern	Case No. BC408562
Los Angeles Superior Court	
Dept. 62	
111 North Hill Street	
Los Angeles, CA 90012	
Telephone: 213-633-1062	
Telephone: 213-830-0803	
One copy	
Served by US Mail	
Office of the Clerk	Case No. S241812
CALIFORNIA SUPREME COURT	
350 McAllister Street	
San Francisco, CA 94102-4797	
Telephone: 415-865-7000	,
Original and thirteen copies	
Sent by Fed Ex	

Court of Appeal	Case No. B265747
Second Appellate District	
Division Three	
300 S. Spring Street	
Second Floor, North Tower	
Los Angeles CA 90013	
Tel: (213) 830-7000	
One copy	
Served by US Mail	