### No. S241812

### IN THE SUPREME COURT OF THE STATE OF CALIFORNIA

BRETT VORIS, Plaintiff and Appellant,

SUPREME COURT FILED

v.

GREG LAMPERT, Defendant and Respondent. AUG 11 2017

Jorge Navarrete Clerk

Deputy

After a Decision by the Court of Appeal, Second Appellate District, Division Three, Case No. B265747

Appeal from the Superior Court for the County of Los Angeles, Case No. BC408562, The Honorable Michael L. Stern Presiding

### APPELLANT'S REQUEST FOR JUDICIAL NOTICE IN SUPPORT OF OPENING BRIEF; MEMORANDUM OF POINTS AND AUTHORITIES; DECLARATION OF REGINA YEH; PROPOSED ORDER

ANDERSON YEH PC EDWARD M. ANDERSON (SBN 198183) REGINA YEH (SBN 266019) 401 Wilshire Boulevard, 12<sup>th</sup> Floor Santa Monica, CA 90401 (310) 496-4270 <u>edward@andersonyehlaw.com</u> regina@andersonyehlaw.com

Attorneys for Plaintiff and Appellant

### No. S241812

### IN THE SUPREME COURT OF THE STATE OF CALIFORNIA

BRETT VORIS, Plaintiff and Appellant,

v.

GREG LAMPERT, Defendant and Respondent.

# TO ALL PARTIES AND THEIR COUNSEL OF RECORD:

PLEASE TAKE NOTICE that, pursuant to California Evidence Code sections 452 and 459, California Rule of Court 8.252, and supporting case law, Plaintiff and Appellant Brett Voris ("Voris") hereby respectfully requests that the Court take judicial notice of the following materials cited in the Opening Brief on the Merits ("Opening Brief"), relevant to the issues presented for review:

- Kendall, Marissa, When startups fail: what happens when the cash runs out, THE MERCURY NEWS, Oct. 2, 2016, available at <u>http://www.mercurynews.com/2016/10/02/when-startups-</u> fail-what-happens-when-the-cash-runs-out/
- O'Neill, Casey and Hanley Chew, WrkRiot: Rite Of Passage Or Federal Offense?, Law360.com, June 16, 2017, available at https://www.law360.com/articles/935203; and

- 2 -

• Indictment at 1, USA v. Isaac Choi (N.D. Cal. June 1, 2017) Case 5:17-cr-00308-EJD).

This request is based on this Notice, the accompanying Memorandum of Points and Authorities, and the Declaration of Regina Yeh.

Dated: August 9, 2017

Respectfully submitted,

ANDERSON YEH PC Edward M. Anderson Regina Yeh

By:

Regina Yeh Attorneys for Plaintiff and Appellant Brett Voris

### **MEMORANDUM OF POINTS AND AUTHORITIES**

### I. INTRODUCTION

Voris respectfully requests that this Court take judicial notice of the following materials cited in its Opening Brief. True and correct copies of these materials are attached as Exhibits A through C to the Declaration of Regina Yeh:

- Kendall, Marissa, When startups fail: what happens when the cash runs out, THE MERCURY NEWS, Oct. 2, 2016, available at <a href="http://www.mercurynews.com/2016/10/02/when-startups-fail-what-happens-when-the-cash-runs-out/">http://www.mercurynews.com/2016/10/02/when-startups-fail-what-happens-when-the-cash-runs-out/</a> ("Exhibit A");
- O'Neill, Casey and Hanley Chew, WrkRiot: Rite Of Passage Or Federal Offense?, Law360.com, June 16, 2017, available at <u>https://www.law360.com/articles/935203</u> ("Exhibit B"); and
- Indictment at 1, USA v. Isaac Choi (N.D. Cal. June 1, 2017)
   Case 5:17-cr-00308-EJD) ("Exhibit C").

Under California Rule of Court 8.252(a)(2)(C) and Evidence Code section 459, a reviewing court may take notice of anything that would be noticeable by a trial court under Evidence Code section 452. All of the materials cited above, which have not previously been presented in this case, fall under that provision. They are also relevant to the issues presented in this matter for the reasons stated below and in the Opening Brief. This Court should therefore grant Voris's request.

### **II. ARGUMENT**

This Court may properly take judicial notice of items that meet the requirements of Evidence Code section 452. (*See* Evid. Code, § 459.)

### A. News Articles May be Judicially Noticed

Judicial notice of news articles is proper under Evidence Code section 452. Evidence Code section 452 states in pertinent part: "Judicial notice may be taken of the following matters ... (h) "Facts and propositions that are not reasonably subject to dispute and are capable of immediate and accurate determination by resort to sources of reasonably indisputable accuracy." (*See People v. Hardy* (1992) 2 Cal.4th 86, 174 fn. 24 [judicial notice of articles]; *see also Norgart v. Upjohn Co.* (1999) 21 Cal.4th 383, 408 [judicial notice of controversy as evidenced by articles in the press].)

The articles submitted under Exhibits A and B both discuss the incidence of startup company failures in California, as well as the impact that such failures may have on the employees of those startups. That these news articles address and discuss startup failures as a wide-ranging issue is a fact "not reasonably subject to dispute and [is] capable of immediate and accurate determination by resort to sources of reasonably indisputable accuracy." (Code Civ. Proc., § 452, subd. (h); *see also Seelig v. Infinity Broadcasting Corp.* (2002) 97 Cal.App.4th 798, 808 [taking judicial notice of news articles because the fact that news articles discussed certain topics relevant to the case were published was not reasonably subject to dispute]; *Schweitzer v. Westminster Invests.* (2007) 157 Cal.App.4th 1195, 1203 [taking judicial notice of various articles published by the California

- 5 -

Association of Realtors for limited purpose of demonstrating what advice had been given in those articles].)

These articles under Exhibit A and B are relevant to the issues presented in the Opening Brief. The recognition of failed startups and what happens to the employees of those startups in the news is potentially relevant to this Court's policy considerations of worker's wage protections in California, in connection with whether to recognize and approve of a wage conversion claim.

This Court should therefore judicially notice these articles.

### **B.** Federal Court Records May Be Judicially Noticed

Judicial notice of federal court records is also proper under section 452. Evidence Code section 452 also states in pertinent part: "Judicial notice may be taken of the following matters ... (d) Records of ... (2) any court of record of the United States." (*See People v. Johnson* (2006) 38 Cal. 4th 1096, 1103 [granting request for judicial notice of court documents in Ninth Circuit Court of Appeals, in determining whether retrial or limited remand was appropriate for trial court's federal constitutional error on murder defendant's challenge to prosecutor's excusal of African American jurors].)

Exhibit C is the criminal indictment of Isaac Choi, founder and CEO of WrkRiot, one of the California-based startup companies cited in both of the articles under Exhibits A and B, filed in the Northern District of California. The indictment reflects that Choi had engaged in, *inter alia*, making fraudulent representations to WrkRiot employees regarding the company's ability to pay their salaries and other compensation so that they would continue working. (*See* Ex. C at 2:12-14.)

The fact of Isaac Choi's indictment is likewise relevant to this Court's considerations of policy considerations of worker's wage protections in California, in connection with whether to recognize and approve of a wage conversion claim.

### **III. CONCLUSION**

For the foregoing reasons, Voris respectfully requests that the Court take judicial notice of Exhibits A through C.

Dated: August 9, 2017

Respectfully submitted,

ANDERSON YEH PC Edward M. Anderson Regina Yeh

By: Regina Yeh

Attorneys for Plaintiff and Appellant Brett Voris

### **DECLARATION OF REGINA YEH, ESQ.**

I, REGINA YEH, declare as follows:

1. I am an attorney at the law firm of Anderson Yeh PC, counsel of record for Brett Voris. I am a member in good standing of the State Bar of California. I have personal knowledge of the facts set forth in this Declaration and could and would testify competently to such facts under oath.

2. Attached hereto as Exhibit A is a true and correct copy of: Kendall, Marissa, *When startups fail: what happens when the cash runs out*, THE MERCURY NEWS, Oct. 2, 2016, *available at* <u>http://www.mercurynews.com/2016/10/02/when-startups-fail-what-</u> happens-when-the-cash-runs-out/.

3. Attached hereto as Exhibit B is a true and correct copy of: O'Neill, Casey and Hanley Chew, *WrkRiot: Rite Of Passage Or Federal Offense?*, Law360.com, June 16, 2017, *available at* <u>https://www.law360.com/articles/935203</u>.

4. Attached hereto as Exhibit C is a true and correct copy of the Indictment at 1, *USA v. Isaac Choi* (N.D. Cal. June 1, 2017) Case 5:17-cr-00308-EJD.

Executed on August 9, 2017 in Santa Monica, California.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Regina Yeh

# **Exhibit** A

### The Mercury News

MOST POPULAR LOCAL SPORTS

Business

# When startups fail: what happens when the cash runs out





http://www.mercurynews.com/2016/10/02/when-startups-fail-what-happens-when-the-cash-runs-out/

heads-up display, GPS-tracking, a rear-view camera and enhanced audio capability, all starting at about \$1,500. Skully is one of several Bay Area startups that ran out of cash and shut down in recent months. Experts say these failures prove not every entrepreneur can live the Silicon Valley dream. (Courtesy of Skully)

By **MARISA KENDALL** | mkendall@bayareanewsgroup.com | Bay Area News Group PUBLISHED: October 2, 2016 at 1:00 pm | UPDATED: October 3, 2016 at 8:41 am

Silicon Valley has long lured ambitious entrepreneurs into shiny co-working spaces and startup accelerators, promising them the chance to create the next Google, Facebook or Uber.

But the reality is most startups fail, a risk that some say is growing as funding that once poured into the booming tech market begins to slow. For founders and employees, the results can be devastating.

### **Related Articles**

### Ex-Pets.com CEO bounces back from failure

"It sounds good on paper, but that's not really how it is," Dr. Michael Freeman said of the Silicon Valley dream. A psychiatrist at UC San Francisco who studies and counsels entrepreneurs, Freeman likened the tech boom to the Gold Rush. "A lot of people in 1849 came to California looking for gold. And some people found it — and most didn't."

Lately, it's the entrepreneurs in the "didn't find gold" category who are making headlines. San Francisco-based smart motorcycle helmet maker <u>Skully ran out of funds and shut down</u> in August after its founders were accused of spending company money on luxury cars, vacations and strippers. Weeks later, job platform WrkRiot went offline after a former employee claimed the founders forged wire transfers because they couldn't pay workers.

Those failures can be crushing for employees — and not just because they find themselves out of a job. Carlos Rodriguez, Skully's former vice president of sales and marketing, said the company's demise was especially



Usher's defense a allegations: Overv accuser isn't his ''

With no El Nino, A spawn more hurri

3

Is Klay Thompson sublime supermod Ratchford?

Google in damage after firing engine sexist memo

Trump: US nuclea "more powerful th before"

Airlines flee as Ve crumbles

In California, 'san and other immigra face surprising op painful because he was personally invested in Skully's mission to prevent motorcycle accidents.

He worked 80 or 90 hours a week, spending some nights in a hotel to be closer to work. His children had Skully stickers on their laptops. As the company fell apart, Rodriguez pulled himself away for a preplanned trip to France with his wife for their anniversary. On the plane, he was hit hard by what happened.

"I was looking out the window, and I just started bawling," Rodriguez said. "I was saddened for customers ... I was grieving for them. I was grieving for the work I put in for the development of this product. I was grieving for the time that I was away from my family."

Now Rodriguez works as an adviser for a few other tech companies, but they compensate him mostly in equity, forcing him to live off his savings while he hunts for another job. Despite his experiences at Skully, he's considering signing on with another small startup.

"You can have a greater impact," he said, "whereas in corporate America you're literally a name on a list."

Zirtual founder and CEO Maren Kate Donovan felt a similar heartbreak when her startup went under last year.

"It was very much like several deaths," she said. "It was the death of hopes and dreams. It was the death of a community that I and my co-founders had spent five years building. ... It was absolutely devastating — definitely one of the worst things I've ever been through."

Zirtual, a San Francisco- and Las Vegas-based startup, matched smallbusiness owners with remote online assistants. The company ultimately was resurrected after being acquired by Startups.co, but Donovan didn't stay.

Silicon Valley hadn't prepared Donovan for failure. People rarely talk about startups that don't make it, Donovan said. Now she offers one piece of advice to other entrepreneurs: Get a therapist — you're going to need one.

Failures don't just affect the founders and employees — a startup's customers also pay the price when the company collapses.

Emilie Fairbanks, a lawyer who runs a small landlord-tenant law practice in Washington, D.C., used a Zirtual assistant for three years before waking up to an email that said the company was no more. Fairbanks panicked. She changed the passwords her assistant used, got a new credit card and ran damage control with clients who were used to emailing her assistant directly — and now were seeing their emails bounce back. It was disruptive, and Fairbanks worried it made her look unprofessional.

"It really has made me less willing to use other startup services," she said.

Still, for entrepreneurs, failure is nearly a Silicon Valley rite of passage.

"The cost of failure has gone down pretty dramatically ... and that's a good thing in some respects, but that's also a bad thing," said Harvard Business School professor and startup expert Shikhar Ghosh. "It creates a certain recklessness."

Brisbane-based digital publishing company Mode Media, which was valued at \$1 billion and rumored to be on the verge of an initial public offering a few years ago, became another Silicon Valley casualty last month. Mode struck advertising deals between bloggers and third-party companies, posting ads on the blogs and doling out cash to the bloggers. When Mode shut down, many of those bloggers claimed they were owed thousands of dollars. "I'll be honest, I cried," parenting blogger Jeanine Macintosh, of Toronto, wrote in an email. She says Mode owes her almost \$1,300 — a chunk of cash that could feed her large family for three weeks. "I just had baby number seven ... and count on every cent I do make from my blog."

Sometimes the money runs out for employees, too. In a scathing blog post in August about an anonymous startup later revealed as WrkRiot, former employee Penny Kim described waiting for paychecks that never came as the company's funds dried up and the founder made empty promises.

It's not an uncommon complaint in Silicon Valley. Founders frequently put off paying employees as they wait out their next round of funding, even though the practice is illegal, said Santa Clara-based employment attorney Sebastian Miller. And if that funding falls through, often there's no money left to pay those back wages.

Ghosh estimates that between 70 and 75 percent of venture-backed startups don't return the money investors put in — and of those, more than half return nothing. Venture capital database CB Insights tracked more than 1,000 startups that raised seed rounds in 2009 and 2010, and found that by the end of 2015, less than half secured a second round of funding. Just 22 percent achieved a sale or IPO, and 1 percent reached a value of \$1 billion.

Startups may fail because there's no market for their service or product, their technology doesn't work or because they grow too quickly or too slowly. But personality also comes into play — entrepreneurs tend to have an appetite for risk, an elevated level of self-confidence and a tendency toward aggression, Freeman said. Those qualities can be effective in business, but they also can make a founder unwilling to compromise or listen to his or her board — factors that can lead to a company's implosion.

Those personality traits also may be what keep some bruised and battered entrepreneurs coming back for more. After Zirtual crashed, Donovan considered jobs at large corporations. But in the end she signed on as chief operating officer at Roam, a startup that rents international co-living spaces.

"At the end of the day," she said, "I'd much rather do something that's a little high risk and really, really love what I'm doing."

### Tags: Startups, Technology

Marisa Kendall, business reporter, San Jose Mercury News, for her Wordpress profile. (Michael Malone/Bay Area News Group)

**Marisa Kendall** Marisa Kendall is a technology reporter for the Bay Area News Group, where she covers venture capital and startups. She has previously written about Silicon Valley court cases for The Recorder, and served as a crime reporter for The News-Press in Southwest Florida.

Follow Marisa Kendall @MarisaKendall

### SUBSCRIBE TODAY! ALL ACCESS DIGITAL OFFER FOR JUST 99 CENTS!

YOU MIGHT ALSO LIKE



[Gallery] Python Pays Ultimate Price For Swallowing... Sponsored | theBrofessional



23 Baby Names that New Parents Say they Regret Sponsored | Livingly

Recommended by Outbrain



12 of the Shortest Women in Hollywood Sponsored | Wife Wine



Steph & Ayesha Curry's Northern Cali Home is a Real... Sponsored | Lonny Magazine



Get Amazing Deals on Freezers and Ice Makers Sponsored | Kenmore



No It's Not Photoshop, Look Closer - Insane Historic... Sponsored | HistoryInOrbit.com



8/9/2017

When tech startups fail: what happens when the cash runs out



Miss Manners: I was scolded for what I wore to my... MercuryNews.com



Ask Amy: I did some research about affairs, and it... MercuryNews.com



Carolyn Hax: Mother-inlaw wants me to help harangue... MercuryNews.com

### **MORE IN BUSINESS**

### Solar eclipse provides chance to save energy, state commission says

August 09, 2017, 1:48 pm

State officials are urging people to go online and pledge to burn less energy during the solar eclipse.

State officials are urging people to go online and pledge to burn less energy during the solar eclipse.

Google's fired engineer gives first explanation of his inflammatory sexist memo	Jam Dan
August 09, 2017, 1:34 pm	he h shai
James Damore says he has been shamed by upper management for his views.	upp

James Damore says he has been shamed by upper management for his views.

## Chinese firm to test driverless cars at Concord Naval Weapons Station

August 09, 2017, 10:23 am

Baidu joins Honda, EasyMile and Mercedes-Benz which have tested autonomous vehicles at GoMentum Station.

### Airlines flee as Venezuela crumbles

August 09, 2017, 9:35 am

United Airlines, Avianca and Delta Air Lines have either stopped flying to Venezuela or said they would leave the country, while three others canceled flights on specific days as the nation descends into chaos.

Baidu joins Honda, EasyMile and Mercedes-Benz which have tested autonomous vehicles at GoMentum Station.

United Airlines, Avianca and Delta Air Lines have either stopped flying to Venezuela or said they would leave the country, while three others canceled flights on specific days as the nation descends into chaos

Member Services News Alerts

fvø

Subscribe

### **Contact Us**

Classifieds

Advertise With Us

© 2017 Digital First Media

Site Map

Copyright

**Privacy Policy** 

Arbitration

Powered by WordPress.com VIP



# **Exhibit B**



Portfolio Media. Inc. | 111 West 19th Street, 5th floor | New York, NY 10011 | www.law360.com Phone: +1 646 783 7100 | Fax: +1 646 783 7161 | customerservice@law360.com

### WrkRiot: Rite Of Passage Or Federal Offense?

#### By Casey O'Neill and Hanley Chew

Law360, New York (June 16, 2017, 4:58 PM EDT) -- On June 7, the U.S. Department of Justice arrested Isaac Choi, the founder and former chief executive of the Silicon Valley startup, WrkRiot, on wire fraud charges.[1]

WrkRiot was a seed capital-backed firm based in Santa Clara, California, with approximately 25 employees. The company offered a web-based job search tool that sought to improve the online experience of candidates, recruiters and hiring managers, and in turn, their success rate. Choi hired personnel with recruiting industry and data science expertise to support the product.

The U.S. Attorney's Office for the Northern District of California and the Washington, D.C.-based Criminal Fraud Section of the DOJ contend that Choi misrepresented to WrkRiot employees and advisers that (a) he had received a degree from New York University; (b) he had worked at JP Morgan; (c) he personally had invested certain levels of capital; and (d) the company was capitalized adequately, with sufficient funds to operate at a loss and still make payroll — a claim Choi allegedly supported with fabricated wire transfer receipts which were sent to employees.

Although the indictment refers to conversations with external investors, those conversations did not generate venture investments. Rather, to support its allegations of a scheme to defraud, the government's indictment focuses on the recruitment and employment of, and the small sums of capital loaned and invested by, internal WrkRiot personnel. In that way, the government linked the allegedly false statements with the financial victims of the deception, as required by law.[2]



Casey O'Neill



Hanley Chew

The facts of Choi are not particularly complex, and are far from groundbreaking. The indictment contains a handful of wire fraud counts for conduct that, if proven, amounts to simple deception at a small Silicon Valley company. As one commentator has noted, much of the conduct is par for the course in the Valley. For employees seeking to earn their stripes and fortune at a startup, experiences similar to those at WrkRiot are practically a "rite of passage."

A rite of passage indeed. And therein lies the novelty, and the importance, of this case from the perspective of a Bay Area criminal defense practitioner or a Silicon Valley entrepreneur. Choi has lessons to teach about the evolving landscape of criminal investigation and prosecution in the startup environment.

First, the matter came to light in August 2016 when WrkRiot's former head of marketing, who filed a state agency wage complaint and later was terminated, used the blog "Startup Grind" to publicize her experience at the company. The blog post described conversations with Choi about a fictitious marketing budget, missed payroll, cashier's checks in lieu of paystubs, false wire transfer confirmations, and internal dysfunction. The story gained traction, and ultimately The New York Times, Forbes and other mainstream outlets picked it up. The attention garnered by this story was so significant that two DOJ components eventually brought charges.

One of the two is an "away team" of financial crime prosecutors from the Fraud Section in https://www.law360.com/articles/935203/print?section=california

WrkRiot: Rite Of Passage Or Federal Offense? - Law360

Washington, D.C. Since this is not a case where the local U.S. Attorney's Office needs additional resources or expertise from the Fraud Section, it can be inferred that the August 2016 public commentary and news articles caused the Fraud Section to open its own matter. On WrkRiot's Facebook page, Choi rebutted his former marketing officer's blog post as the rantings of a disgruntled employee. While he was doing so, however, the media coverage attracted government scrutiny on the other side of the country, spurring the investigation and subsequent prosecution. The Choi indictment demonstrates the importance of addressing whistleblower complaints and employee dissent internally. Startups lacking sufficient infrastructure to do so, or those exhibiting a cavalier attitude toward such dissent, risk the prospect of internal strife attracting unwanted government attention.

Second, the Choi indictment can be viewed as a shot across the bow for early stage Silicon Valley startups. Most of the allegations and surrounding press criticize conduct that, while perhaps distasteful — e.g., liberties taken with a founder's LinkedIn profile, unsupported statements to recruits about capital prospects, and internal disorganization — does not rise to the level of chargeable federal criminal conduct. Silicon Valley was built on posturing, excessive optimism, and incubator chaos. Hacker News and Startup Grinder posts responding to the marketing officer's post paint WrkRiot as a colorful, but still typical, example of Silicon Valley antics.[3] In the government's view, however, industry norms were not sufficiently mitigating to foreclose charges, at least not where there was evidence of fabricated payroll materials.

Third, WrkRiot suggests the internal affairs of a Valley startup are no longer beyond reproach, if they ever were. Traditionally, federal fraud prosecution in the technology industry has targeted harm done to parties external to a company. For instance, public company securities and accounting fraud cases primarily vindicate external shareholders and investors.[4] In private company cases, the government has focused on high-dollar misstatements to venture capital, private equity or other arm's-length investors.[5]

Federal indictments targeting Valley startups are rare. Rarer still are indictments which vindicate only internal stakeholders at those startups. The posture of victims and the harm they suffer are key considerations for the government in evaluating whether to bring charges, and Choi is unusual because the matter seeks solely to redress harm done to company employees and advisers, and not to any external investors or counterparties. Anecdotal evidence suggests startups routinely recruit and retain talent, as Choi did here, with impressive and yet unsupportable statements about capital prospects and exit opportunities. This occurs all the more frequently where the employees are offered equity or options as part of their compensation package. It is no great leap from the allegations in Choi to a securities or wire fraud charge premised on the "foolish optimism" of statements in a conventional Valley recruiting process.[6]

If the allegations in Choi are proven, at sentencing, the government may ask San Jose's Judge Edward Davila to consider employees' opportunity cost, namely, alternative career opportunities foregone. But that harm is speculative and not readily quantifiable within a sentencing guidelines loss calculation. The calculation may include funds Choi borrowed from employees if his deception proximately caused a loss of principal, but that amount appears to be at most \$65,000, a modest sum.[7] Even assuming some cognizable loss based on vested compensation canceled and employee equity squandered, the available information suggests that the loss amount will not exceed a few hundred thousand dollars. This conservative loss figure, coupled with the inward-looking loss causation theory, further sets this case apart and invites discussion of the DOJ's focus on the Peninsula.

Ultimately, the government's success if Choi is litigated, and the length of any resulting sentence, will depend in part on whether a jury and judge accept the notion that Choi's conduct amounts to something more than conventional Silicon Valley antics, that is, this was more than an unfortunate rite of passage for WrkRiot employees. Regardless of the result, the Choi indictment demonstrates that on suitable facts, the DOJ will delve into the internal affairs of a startup despite only modest losses. Founders and their counsel should keep WrkRiot in mind, balancing zeal for product and capital and the need to survive, with the need for both investor-facing and internal restraint.

Casey O'Neill and Hanley Chew are of counsel to Fenwick & West LLP in San Francisco and Mountain

*View, California, respectively. Both are former federal prosecutors with the U.S. Attorney's Office for the Northern District of California. O'Neill previously served as a federal prosecutor with the U.S. Department of Justice, Criminal Division, Fraud Section, Securities & Financial Fraud Unit.* 

The opinions expressed are those of the author(s) and do not necessarily reflect the views of the firm, its clients, or Portfolio Media Inc., or any of its or their respective affiliates. This article is for general information purposes and is not intended to be and should not be taken as legal advice.

[1] United States v. Choi, 17-CR-308-EJD (N.D. Cal.) (indictment filed June 1, 2017).

[2] See United States v. Lew, 875 F.2d 219, 221 (9th Cir. 1989) (financial victim must be the person deceived).

[3] See Katie Benner, A Silicon Valley Dream Collapses in Allegations of Fraud, The N.Y. Times, Aug. 31, 2016.

[4] See, e.g., United States v. Ruehle (In re Broadcom Corp. Options Backdating) (C.D. Cal. 2008).

[5] See, e.g., In re Theranos Inc. Investig. (N.D. Cal. 2016) (bioscience-related statements to external investors); In re Hampton Creek Inc. Investig. (N.D. Cal. 2016) (inventory-related accounting practices affecting external investors); United States v. Mills (Motionloft, Inc.) (N.D. Cal. 2014) (acquisition-related statements to external investors); United States v. Robb (Junglegames.com) (N.D. Cal. 2001) (revenue-related statements to external investors).

[6] Cf. Pompliano v. Snap Inc., No. 17-CV-3664-DMG (C.D. Cal. 2017) (alleging that hiring personnel misrepresented metrics concerning company's user base and growth during recruiting process).

[7] See Julie Bort, A Startup Burned Through \$700,000 . . ., Business Insider, Aug. 30, 2016.

All Content © 2003-2017, Portfolio Media, Inc.

# **Exhibit** C

	Case 5:17-cr-00308-EJD, Document Filed 06/0	1/17 Page 1 of 8					
CR	17 003085 SOUR	TSVK					
<u> </u>	UNITED STATES DISTRIC	T COURT					
	NORTHERN DISTRICT OF CALIFORNIA						
	SAN JOSE DIVISION						
	THE UNITED STATES OF AN	AERICAFILED					
	vs. ISAAC CHOI	JUN 11 2017					
		SUSAN Y. SOONG CLERK, U.S. DISTRICT COURT NORTHERN DISTRICT OF CALLEDO					
	INDICTMENT	OUL BOSE MAY-					
COUNTS 1-5:18 U.S.C. § 1343 – Wire FraudA true bill.Charles Oabs		Fraud					
		Oabs					
		Foreperson					
	Filed in open court this A.D. 201	day of June United States Magistrate Judge					
Bail.	s No Bail Arrest Warrant						

Aller . The second 0 TROOM AND Se.,

1 2 3 4 5 6 7	Case 5:17-cT-00308-EJD Document 1 Filed 06/01/17 Page 2 of 8 SEAL Spectra Page 2 of 8 SEAL Spectra Page 2 of 8 SEAL Spectra Page 2 of 8 FILED JUN 012017 NORTHERN DISTRICT COURT SAN JOSE					
8	UNITED STATES DISTRICT COURT					
9	NORTHERN DISTRICT OF CALIFORNIA					
10	SAN JOSE DIVISION					
11	UNITED STATES OF AMERICA, CR 17 00308					
12 13	Plaintiff,)VIOLATIONS:SVKv.)18 U.S.C. § 1343 – Wire Fraud; 18 U.S.C.					
14	$\begin{cases} 100.5.0.3 \\ 981(a)(1)(C) \text{ and } 28 \text{ U.S.C. } 2461(c) - \text{ Forfeiture} \end{cases}$					
15 16	a/k/a Yi Suk Choi, a/k/a Yisuk Choi, a/k/a Yi Suk Chae,					
17	a/k/a Isaac Chae, ) (UNDER SEAL)					
18	Defendant.					
19	INDICTMENT					
20	The Grand Jury Charges that, at all relevant times:					
21	1. 1For.One Corporation d/b/a JobSonic d/b/a WrkRiot ("WrkRiot") was a Northern					
22	California-based start-up technology company founded in or around December 2015 and January 2016.					
23	WrkRiot's business purportedly focused on developing an online job search platform. WrkRiot had an					
24	office in Santa Clara, California, and employed individuals to build its software program and manage its					
25	various operations and marketing.					
26	2. ISAAC CHOI a/k/a Yi Suk Choi a/k/a Yisuk Choi a/k/a Yi Suk Chae a/k/a Isaac Chae					
27	(hereinafter "CHOI") was the founder and Chief Executive Officer ("CEO") of WrkRiot. CHOI was					
28						
	INDICTMENT 1					

responsible for strategic and employment decisions at WrkRiot. CHOI was significantly involved in recruiting software engineers, marketing directors, and other employees to work for WrkRiot.

3. During late 2015 and 2016, CHOI repeatedly led efforts to raise as much as \$15 million in capital funding for WrkRiot from various investors and other persons in the Northern District of California area and elsewhere, including (but not limited to) various venture capital investment firms in or around California's San Francisco Bay Area.

#### 11

1

2

3

4

5

6

7

8

#### THE SCHEME TO DEFRAUD

A.

Β.

### Overview and Purpose of the Scheme

9 4. From at least in or around November 2015 and continuing through at least in or around
10 September 2016, defendant CHOI devised, intended to devise, and executed a scheme to (a) recruit
11 various WrkRiot employees and to obtain money from WrkRiot employees under false pretenses and
12 promises regarding the financial support for and stability of WrkRiot; and (b) maintain the employment
13 of various WrkRiot employees by falsely claiming to have paid their earned salaries, bonuses, and other
14 compensation.

15

### Manner and Means of the Scheme

5. Beginning in or around December 2015, while speaking with investors and employees of
WrkRiot, CHOI falsely claimed that he had access to significant personal wealth and was investing
significant amounts of that money into the company. For example, CHOI falsely told others that he
personally invested a significant amount of money into WrkRiot to allow the company to run without
generating revenue while the company's product was being developed. CHOI claimed to others that his
purported funding was significant enough to allow WrkRiot to operate for a substantial period of time
without generating revenue.

6. After certain WrkRiot employees came to learn that WrkRiot's bank accounts did not
contain the capital that CHOI claimed to have invested, CHOI stated that a significant portion of the
money he pledged to invest was tied up overseas and elsewhere, which was why WrkRiot did not have
immediate access to the money. CHOI made ongoing claims that he had sources of funding that would
provide support for WrkRiot; none of these funding sources appeared.

28

Case 5:17-cr-00308-EJD Document 1 Filed 06/01/17 Page 4 of 8

7. On multiple occasions, CHOI induced WrkRiot employees to loan money to or invest in
 WrkRiot by falsely claiming that the money he intended to invest would shortly be forthcoming. In
 total, CHOI collected hundreds of thousands of dollars from his own employees through false
 representations about the company's financial health and his own ability to financially support WrkRiot
 in its early stages of development.

8. While recruiting and fundraising, CHOI misled individuals about his educational and
work background in order to create the impression of having a high degree of business acumen. For
example, CHOI falsely claimed that he attended and received a degree from New York University and
had worked as an analyst at a major financial institution in New York.

9. Starting in or around July 2016, CHOI failed to pay various WrkRiot employees their
 promised salaries and other compensation. When employees questioned why they had not been paid,
 CHOI offered various false explanations about the delay.

13 10. In or around late July 2016, after failing to pay WrkRiot employees, CHOI asked
14 WrkRiot employees for their banking information—including account and routing numbers—and
15 claimed that he would send the missed wages directly via wire transfer to each employee's bank
16 account. By approximately the beginning of August 2016, CHOI still had not paid WrkRiot's
17 employees.

18 11. On or about August 4, 2016, CHOI, from WrkRiot's office in Santa Clara, sent a series of
individualized emails to WrkRiot's employees. In each email, CHOI told the recipient employee that
his or her payment was forthcoming via electronic funds transfer. Additionally, CHOI sent an
attachment purporting to be a confirmation of a wire transfer from a U.S.-based bank to the bank
account of the recipient WrkRiot employee. In reality, CHOI sent forged confirmations of wire transfers
in order to induce WrkRiot employees to continue working for the company without being paid.

After sending various WrkRiot employees these emails with fictitious confirmations of
wire transfers, CHOI walked around the WrkRiot office and asked employees to confirm that they had
received the emails containing the purported confirmations.

### **CHARGES**

28 COUNTS ONE THROUGH FIVE: (18 U.S.C. § 1343 – Wire Fraud)

INDICTMENT

27

13. Paragraphs 1 through 12 of this Indictment are hereby incorporated as if fully set forth 1 2 herein.

From at least in or around November 2015, the exact date being unknown to the Grand 3 14. 4 Jury, through in or around September 2016, in the Northern District of California and elsewhere. defendant ISAAC CHOI a/k/a Yi Suk Choi a/k/a Yisuk Choi a/k/a Yi Suk Chae a/k/a Isaac Chae, did 5 knowingly and willfully, and with the intent to defraud, having devised and intending to devise a scheme 6 7 and artifice to defraud, and to obtain money and property by means of materially false and fraudulent 8 pretenses, representations, and promises, knowing such pretenses, representations, and promises were false and fraudulent when made, transmit and cause to be transmitted, by means of wire communications 9 in interstate and foreign commerce, writings, signs, signals, pictures, and sounds, for the purposes of 10 11 executing such scheme and artifice.

12

13

14

15

15.

On or about the dates specified as to each count below,

ISAAC CHOI, a/k/a Yi Suk Choi, a/k/a Yisuk Choi, a/k/a Yi Suk Chae, a/k/a Isaac Chae,

in the Northern District of California and elsewhere, for the purpose of executing the aforesaid scheme 16 and artifice to defraud, did knowingly transmit and cause to be transmitted, by means of wire 17 communications in interstate and foreign commerce, certain writings, signs, signals, pictures and 18 19 sounds, as more particularly described below:

20	Count	Approximate	Description of Interstate Wire Communication
21		Date	Nit 1
22	<b>1</b> 1	August 4, 2016	Email from CHOI (via computer servers outside the State of
23	1	August 4, 2016	California) to WrkRiot Employee 1 (located within the State of California) with a falsified wire confirmation form attached.
24			Email from CHOI (via computer servers outside the State of
25	2	August 4, 2016	California) to WrkRiot Employee 2 (located within the State of California) with a falsified wire confirmation form attached.
26			
27	3	August 4, 2016	Email from CHOI (via computer servers outside the State of California) to WrkRiot Employee 3 (located within the State of
28		2	California) with a falsified wire confirmation form attached.
		8	
	INDICTMEN	T	4

1 Email from CHOI (via computer servers outside the State of 4 August 4, 2016 California) to WrkRiot Employee 4 (located within the State of 2 California) with a falsified wire confirmation form attached. 3 Email from CHOI (via computer servers outside the State of 4 5 California) to WrkRiot Employee 5 (located within the State of August 4, 2016 California) with a falsified wire confirmation form attached. 5 6 All in violation of Title 18, United States Code, Section 1343. 7 FORFEITURE ALLEGATION: (18 U.S.C. § 981(a)(1)(c) and 28 U.S.C. § 2461(c)) 8 16. For the purpose of alleging forfeiture to the United States pursuant to Title 18, United 9 States Code, Section 981(a)(1)(C), and Title 28, United States Code, Section 2461(c), the United States 10 hereby realleges and incorporates the factual allegations contained in paragraphs 1 through 15, to 11 include Counts 1 through 5 of this Indictment. 12 Upon conviction of the offenses alleged in Counts 1 through 5, namely, wire fraud, in 17. 13 violation of Title 18, United States Code, Section 1343, the defendant, 14 ISAAC CHOI, 15 a/k/a Yi Suk Choi, a/k/a Yisuk Choi. 16 a/k/a Yi Suk Chae. a/k/a Isaac Chae. 17 18 shall forfeit to the United States any and all property, real or personal, which constitutes or is derived 19 from proceeds traceable to the aforementioned offenses, pursuant to Title 18, United States Code, 20 Section 981(a)(1)(C) and Title 28, United States Code, Section 2461(c), and any property traceable to 21 such property, including but not limited to a sum of money equal to the value of any property, real or 22 personal, which constitutes or is derived from proceeds traceable to violations of Title 18, United States 23 Code, Section 1343. 24 If any of the property described above, as a result of any act or omission of the defendant, 18. 25 ISAAC CHOI: 26 a. cannot be located upon the exercise of due diligence; 27 b. has been transferred or sold to, or deposited with, a third party; 28 c. has been placed beyond the jurisdiction of the Court: INDICTMENT 5

#### Case 5:17-cr-00308-EJD Document 1 Filed 06/01/17 Page 7 of 8

d. has been substantially diminished in value; or

e. has been commingled with other property that cannot be divided without difficulty; 2 the United States of America shall be entitled to forfeiture of substitute property (up to the value of the 3 property subject to forfeiture above) pursuant to Title 21, United States Code, Section 853(p), as 4 incorporated by Title 28, United States Code, Section 2461(c). 5

6 7 DATED: June 1, 2017 8 9 **BRIAN J. STRETCH** 10 United States Attorney 11

JEFF NEDROW Chief, San Jose Branch Office

AUSA Schenk

(Approved as to form:

ANDREW WEISSMANN

U.S. Department of Justice

Fraud Section, Criminal Division

Fraud Section, Criminal Division

U.S. Department of Justice

U.S. Department of Justice

Cory E. Jacobs **Trial Attorney** 

L. Rush Atkinson Trial Attorney

Chief Fraud Section, Criminal Division

1

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

A TRUE BILL: Dabs FOREPERSON

Case 5:17-cr-00308-51	cument Flee 06/01/17 Page 8 of 8
AO 257 (Rev. 6/78)	NEW ON DER
DEFENDANT INFORMATION RELATIVE TO	D A CRIMINAL ACTION - IN U.S. DISTRICT COURT
BY: COMPLAINT INFORMATION INDICTMENT OFFENSE CHARGED SUPERSEDIN 18 U.S.C. § 1343 (Wire Fraud); 18 U.S.C. § 981(a)(1)(C), 28 U.S.C. § 2461(c) (Forfeiture)	SAN JOSE DIVISION
PENALTY: 20 years imprisonment \$250,000 fine, or twice the gross gain or gross loss from the off 3 years supervised release \$100 special assessment per count	y DISTRICT COURT NUMBER NOD
PROCEEDING	IS NOT IN CUSTODY
Name of Complaintant Agency, or Person (& Title, if any) FBI	<ul> <li>Has not been arrested, pending outcome this prosecution.</li> <li>1) X If not detained give date any prior summons was served on above charges</li> </ul>
person is awaiting trial in another Federal or State Court, give name of court	2) 🗌 Is a Fugitive
	3) Is on Bail or Release from (show District)
<ul> <li>this person/proceeding is transferred from another district per (circle one) FRCrp 20, 21, or 40. Show District</li> <li>this is a reprosecution of charges previously dismissed which were dismissed on motion of:         <ul> <li>U.S. ATTORNEY</li> <li>DEFENSE</li> </ul> </li> </ul>	IS IN CUSTODY 4) □ On this charge 5) □ On another conviction } □ Federal □ State 6) □ Awaiting trial on other charges If answer to (6) is "Yes", show name of institution
this prosecution relates to a pending case involving this same defendant mAGISTRATE CASE NO. prior proceedings or appearance(s) before U.S. Magistrate regarding this defendant were recorded under	Has detainer Yes been filed? No } If "Yes" give date filed DATE OF ARREST Or if Arresting Agency & Warrant were not
Name and Office of Person Furnishing Information on this form BRIAN J. STRETCH	DATE TRANSFERRED Month/Day/Year TO U.S. CUSTODY
Image: Warme of Assistant U.S.         Attorney (if assigned)	This report amends AO 257 previously submitted
ADDITIONAL INFO	DRMATION OR COMMENTS
PROCESS:	
PROCESS:	Bail Amount: No Bail * Where defendant previously apprehended on complaint, no new summons or warrant needed, since Magistrate has scheduled arraignment

### No. S241812

### IN THE SUPREME COURT OF THE STATE OF CALIFORNIA

BRETT VORIS, Plaintiff and Appellant,

v.

GREG LAMPERT, Defendant and Respondent.

After a Decision by the Court of Appeal, Second Appellate District, Division Three, Case No. B265747

Appeal from the Superior Court for the County of Los Angeles, Case No. BC408562, The Honorable Michael L. Stern Presiding

### [PROPOSED] ORDER GRANTING REQUEST FOR JUDICIAL NOTICE

Good cause appearing, it is HEREBY ORDERED that Plaintiff and Appellant Brett Voris's Request for Judicial Notice is granted. The Court will take judicial notice of Exhibits A through C contained in Voris's request.

Date:

**Presiding Justice** 

- 9 -

### **CERTIFICATE OF SERVICE**

I, Regina Yeh, do hereby affirm I am employed in the County of Los Angeles, State of California. I am over 18 years of age and not a party to this action. My business address is Anderson Yeh PC, 401 Wilshire Blvd, 12<sup>th</sup> Floor, Santa Monica, California 90401. I am a member of the bar of this Court.

On August 10, 2017, I served the foregoing document:

### APPELLANT'S REQUEST FOR JUDICIAL NOTICE IN SUPPORT OF OPENING BRIEF; MEMORANDUM OF POINTS AND AUTHORITIES; DECLARATION OF REGINA YEH, ESQ.; PROPOSED ORDER

To the following persons by placing a true and correct copy of the document enclosed in sealed envelopes addressed as follows:

Robert Cooper Wilson, Elser, Moskowitz, Edelman & Dicker LLP 555 S. Flower Street, Suite 2900 Los Angeles, CA 90071 Counsel for Defendant and Respondent

Court of Appeal of California Second Appellate District Division Three Ronald Reagan State Building 300 S. Spring Street 2<sup>nd</sup> Floor, North Tower Los Angeles, CA 90013

Hon. Michael L. Stern Los Angeles Superior Court Department 62 111 N. Hill Street Los Angeles, CA 90011 I deposited the sealed envelopes with the United States Postal Service, with postage thereon fully prepaid. I am a resident of the county where the mailing occurred. The envelope was placed in the mail at Santa Monica, California.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed on August 10, 2017, in Santa Monica, California.

By: Marken Regina Yeh