IN THE SUPREME COURT OF THE STATE OF CALIFORNIA

EDUARDO DE LA TORRE and LORI SAYSOURIVONG, individually and on behalf of all others similarly situated,

Plaintiffs/Petitioners, v. CASHCALL, INC.,

Defendant/Respondent

FILED

AUG 1 4 2017

Jorge Navarrete Clerk

Deputy

On Certified Question from the United States Court of Appeals for the Ninth Circuit
Pursuant to California Rule of Court 8.548
Ninth Circuit Case Nos. 14-17571, 15-15042

PETITIONERS' MOTION FOR JUDICIAL NOTICE; SUPPORTING DECLARATION OF COUNSEL

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Pursuant to Rule 8.252 of the California Rules of Court, Evidence Code section 452, subd. (c), and Evidence Code section 459, Petitioners hereby respectfully request that the Court take judicial notice of the following documents excerpted from the legislative history of Senate Bill 447, introduced and passed in the 1985-86 Regular Session of the California Legislature and chaptered as Stats. 1985, ch. 552:

- 1. Exhibit "A" attached to this Motion, a true and correct copy of Senate Bill 447 as introduced by Senator Rose Ann Vuich on February 19, 1985.
- 2. Exhibit "B" attached to this Motion, a true and correct copy of Senate Bill 447 as amended by Senator Vuich on May 1, 1985.
- 3. Exhibit "C" attached to this Motion, a true and correct copy of the Senate Final History of Senate Bill 447 in the 1985-86 Regular Session of the California Legislature.
- 4. Exhibit "D" attached to this Motion, a true and correct copy of a letter from Allen Sumner, Senior Assistant Attorney General of the State of California on behalf of John K. Van de Kamp, Attorney General of the State of California, dated June 28, 1985, to Senator Vuich regarding Senate Bill 447.
- 5. Exhibit "E" attached to this Motion, a true and correct copy of Senate Bill 447 as amended by Senator Vuich on July 10, 1985.
- 6. Exhibit "F" attached to this Motion, a true and correct copy of a letter from Senator Vuich to Governor Deukmejian, dated August 29, 1985, requesting his signature on Senate Bill 447.
- 7. Exhibit "G" attached to this Motion, a true and correct copy of Chapter 552 of the 1985 California Session laws, reflecting Senate Bill 447 as enacted.
- 8. Exhibit "H" attached to this Motion, a true and correct copy of the Enrolled Bill Report for Senate Bill 447 (Ex. "H") from the regulatory agency overseeing California Finance Lenders at the time, the Department of

Corporations ("DOC").

Petitioners request judicial notice of these documents because the legislative history of Financial Code sections 22302 and 22303, and specifically Senate Bill 447 (1985), are pertinent to the question certified by the Ninth Circuit, which requires construction of those two code provisions. These materials were not submitted to the District Court in the underlying federal litigation or to the Ninth Circuit on appeal.

AUTHORITY

Evidence Code section 459, subd. (a), authorizes this Court to take judicial notice of matters covered by Evidence Code section 452. Evidence Code section 452 states, in pertinent part:

Judicial notice may be taken of the following matters to the extent that they are not embraced within Section 451:

(c) Official acts of the legislative, executive, and judicial departments of the United States and of any state of the United States.

The Court generally grants requests to take notice of legislative histories, and will consider legislative history material even if the Court may ultimately find some or all not to be helpful in ascertaining legislative intent. (*Jones v. Lodge at Torrey Pines Partnership* (2008) 42 Cal. 4th 1158, 1163, 1173 n. 5.)

The original and amended versions of S.B. 447 (Ex. "A", "B," and "E") are official acts of the Legislature and, as such, are judicially noticeable. The same is true of the session law, which reflects the enacted version of the bill. (Ex. "G.") The Final Senate History (Ex. "C"), the official record of the progress of the bill through both houses of the Legislature, is also properly noticeable. (E.g., Post v. Priati (1979) 90 Cal. App. 3d 626, 634 & n. 8.)

A letter concerning pending legislation is subject to judicial notice if it "was not an expression of [a legislator's] own opinion . . . but a reiteration of the discussion and events which transpired in the Assembly committee hearing when the amendments . . . were under consideration." (In re Marriage of Bouquet (1976) 16 Cal. 3d 583, 590, quoting Rich v. State Board of Optometry (1965) 235 Cal. App. 2d 591, 603 (ellipsis in original); Cal. Teachers Ass'n v. San Diego Cmty. Coll. Dist. (1981) 28 Cal. 3d 692, 700.)

Because the letters from the Attorney General to Senator Vuich (Ex. "D") and from Senator Vuich to the Governor (Ex. "F") reflect events that transpired in enactment of S.B. 447, the Court may take judicial notice of them. S.B. 447 was amended to add a new section, 24450.5 (now codified as section 22302), on July 10, 1985, just a few days after the Attorney General's June 28 letter objecting to the then current version of the bill. (Ex. "D", "E.")

The Enrolled Bill Report (Ex. "H") from the regulatory agency overseeing California Finance Lenders at the time, the Department of Corporations ("DOC"), confirms that "the only major argument against the bill" was the argument the Attorney General made in his June 28 letter, and that the legislative response to the Attorney General was that

the other consumer protection elements of the consumer finance lending laws remain intact as well as a new provision added by this bill which would provide that if a loan made under these laws is found unconscionable pursuant to Section 1670.5 of the Civil Code, it shall be deemed to be a violation of the consumer finance lender laws and thereby subject to the remedies of these laws.

The DOC's reference to "the other consumer protection elements of the consumer finance lending laws remain[ing] intact" refers to the addition to the bill of former Financial Code 24450.5 (section 22302), confirming that the

unconscionability statute, Civil Code section 1670.5, "applies to the provisions of a loan contract that is subject to [the California Finance Lenders Law]." (Ex. "G", § 4 (adding new section 24450.5, subd. (a)).)

The DOC report, together with the July 10 amendment to the bill (Ex. "E") on the heels of the Attorney General's letter ("Ex. "D"), establish that the "major argument" raised by the Attorney General, and the response as reported in Senator Vuich's letter to the Governor, were "a reiteration of the discussion and events which transpired in the Assembly committee hearing when the amendments . . . were under consideration." (*In re Marriage of Bouquet*, 16 Cal. 3d at 590.)

In *Martin v. Szeto* (2004) 32 Cal. 4th 445, 450, there were multiple letters explaining the intention underlying a bill. The Court held that because the "letters consistently explain that the amendment was offered to make the bill reciprocal, by providing that anyone defending against a frivolous action for libel or slander brought by a peace officer would also be able to receive an award of attorneys' fees," they were "entitled to consideration to the extent they constitute 'a reiteration of legislative discussion and events leading to adoption of proposed amendments rather than merely an expression of personal opinion." (*Id.* at 450, citing *California Teachers Assn*, 28 Cal. 3d at 700.)

Similarly here, by confirming that the objections to SB 447 raised by the Attorney General were "the only major argument against the bill," the DOC Enrolled Bill Report corroborates that Senator Vuich's letter to the Governor reliably explained the Legislature's intention in adding 24450.5 (section 22302), to the legislation. As such, Exhibits "D" and "F" are properly subject to judicial notice under section 452.

Petitioners respectfully request that the Court take Judicial Notice of Exhibits A through H hereto.

Dated: August 14, 2017

Respectfully submitted,

By:____

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DECLARATION IN SUPPORT OF MOTION FOR JUDICIAL NOTICE

I, Arthur D. Levy, declare:

- 1. I am one of the counsel of record for Petitioners in this case.
- 2. In preparation for the filing of Petitioners' Opening Brief, I purchased the Legislative History of Senate Bill 447 (1985) from Legislative Intent Service on June 28, 2017.
- 3. The documents attached as Exhibits "A" through "H", inclusive, are true and correct copies of documents from the legislative history of S.B. 447 provided by Legislative Intent Service.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct. Executed this 14th day of August 2017 at Oakland, California.

Arthur D. Levy

es.				

PROOF OF SERVICE

I am employed in the county of Alameda, State of California. I am over the age of 18 and not a party to the within action. My business address is: 505 14th Street, Suite 1110, Oakland, California 94612.

On August 14, 2017 I served a copy of the foregoing documents described as follows:

PETITIONERS' MOTION FOR JUDICIAL NOTICE; SUPPORTING DECLARATION OF COUNSEL

on the following interested party(ies) in this action:

Court of Appeals for the Ninth Circuit 95 7th Street

San Francisco, CA 94103

Clerk

USDC, N.D. of California 450 Golden Gate Avenue

San Francisco, CA 94102

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Brad W. Selling Donald Brown MANATT, PHELPS & PHILLIPS, LLP 11355 W. Olympic Blvd. Los Angeles, CA 90064

[X] BY MAIL: by placing the document(s) listed above for collection and mailing following the firm's ordinary business practice in a sealed envelope with postage thereon fully prepaid for deposit in the United States mail at Oakland, California addressed as set forth above.

I declare under penalty of perjury under the laws of the State of California that the above is true and correct.

Executed on August 14, 2017 at Oakland, California.

Peni 2. B znellen Renée Byndloss

Introduced by Senator Vuich

February 19, 1985

An act to amend Sections 22053, 22053.1, 22054, 22409, 22450.1, 22455, 22470, 22482, 24053, 24053.1, 24054, 24409, 24450.1, 24470, 24482, and 26007.5 of, to amend and renumber Section 26054.1 of, and to repeal Sections 22054.1 and 24054.1 of, the Financial Code, relating to loans.

LEGISLATIVE COUNSEL'S DIGEST

SB 447, as introduced, Vuich. Loans: amounts subject to regulation.

(1) Existing law provides that specified provisions of the Personal Property Brokers Law do not apply to, among others, any loan of a bona fide principal amount of \$5,000 or more, and that those provisions plus others do not apply to, among others, any commercial loan of a bona fide principal amount of \$5,000 or more, if the exemptions are not used to evade that law.

This bill would reduce the bona fide principal amount of these exempted loans from \$5,000 to \$2,500. Conforming changes would be made as well.

(2) Existing law requires personal property brokers and consumer finance lenders to file an annual report with specified information separately stated with respect to loans less than \$5,000 and loans of \$5,000 or more and any other business. Existing law also restricts what interest may be charged, contracted for, or received by a personal property broker or consumer finance lender with respect to a noncommercial loan of \$5,000 or more.

This bill would reduce the amount of the loans referred to in these annual report and interest provisions from \$5,000 to \$2,500.

(3) Existing law provides that, except with respect to loan

contracts payable in substantially equal and consecutive monthly installments of principal and charges combined, no charges on loans made under the Personal Property Brokers Law shall be paid, deducted, or received in advance, or compounded.

This bill would exempt from the prohibition against the advance payment, deduction, receipt, or compounding of

charges on loans specified administrative fees.

(4) Existing law prohibits a personal property broker or consumer finance lender from entering into any contract for a loan of a specified amount, other than an open-end loan, that provides for a scheduled repayment of principal over more than a specified maximum term. A loan principal of less than \$1,500 has a maximum term of repayment of 24 months and 15 days; a loan of \$1,500 but less than \$2,500 has a maximum term of 36 months and 15 days; a loan of \$2,500 but less than \$4,000 has a maximum term of 48 months and 15 days; a loan of \$4,000 but less than \$6,000 has a maximum term of 60 months and 15 days; and a loan of \$6,000 but less than \$10,000 has a maximum term of 84 months and 15 days.

This bill would delete from these provisions regulating the term of loan repayment any reference to loans of \$2,500 but less than \$10,000 and the corresponding maximum terms of

repayment.

(5) Existing law provides for the rebate by personal property brokers and consumer finance lenders of precomputed charges on specified loans of \$5,000 or more which have been prepaid in full or where the maturity of the loan has been accelerated, as specified.

This bill would reduce the amount of the loan to which such a rebate of precomputed charges is applicable from \$5,000 to

\$2,500.

(6) Existing law provides that various provisions of the Consumer Finance Lenders Law, not including the one specifying maximum terms of repayment for loans, are not applicable to any loan of a bona fide principal amount of \$5,000, if the exemption is not used for the purpose of evading that law.

This bill would provide instead that various provisions of the Consumer Finance Lenders Law, including the one



which specifies maximum terms of repayment for loans, are not applicable to any loan of a bona fide principal amount of \$2,500 or more. Conforming changes would be made as well.

(7) Existing law which regulates commercial finance lenders who make commercial loans defines a commercial loan to include, among other loans, a loan of a principal amount of \$5,000 or more, the proceeds of which are intended by the borrower for use primarily for other than personal, family, or household purposes.

This bill would revise the definition of commercial loan so as to refer to, instead, a loan of a principal amount of \$2,500 or more, the proceeds of which are intended by the borrower for use primarily for other than personal, family, or household purposes. Conforming changes would be made as well.

(8) Existing law provides that a willful violation of the Personal Property Brokers Law, Consumer Finance Lenders Law, or the Commercial Finance Lenders Law is a misdemeanor.

This bill would impose a state-mandated local program by expanding the scope of existing crimes.

The California Constitution requires the state to reimburse local agencies and school districts for certain costs mandated by the state. Statutory provisions establish procedures for making that reimbursement.

This bill would provide that no reimbursement is required by this act for a specified reason.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: yes.

The people of the State of California do enact as follows:

- SECTION. 1. Section 22053 of the Financial Code is amended to read:
- 3 22053. The following sections do not apply to any loan of a bona fide principal amount of ten thousand dollars
- 5 (\$10,000) or more, or to any commercial loan of a bona
- 6 fide principal amount of five thousand dellars (\$5,000)
- 7 two thousand five hundred dollars (\$2,500) or more, or to 8 any commercial loan made to a person engaged in the
- 9 business of selling goods for the purpose of financing the

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purchase of goods for resale, or to a duly licensed personal property broker in connection with any such loan or 3 loans, if the provisions of this section are not used for the 4 purpose of evading this division: Sections 22404 and 5 22405, subdivisions (h), (l), (n), and (o) of Section 22452, 6 Sections 22454, 22456, 22457, 22458, 22458.1, 22458.2, 22458.3, 22458.4, 22458.5, 22461, 22467, 22468, 22469, 22470, 22472, 22473, 22474, and 22652, and the sections enumerated in Section 22053.1. 9

SEC. 2. Section 22053.1 of the Financial Code is amended to read:

11 22053.1. The following sections do not apply to any 12 13 loan of a bona fide principal amount of five thousand 14 dellars (\$5,000) two thousand five hundred dollars (\$2,500) or more, or to a duly licensed personal property 16 broker in connection with any such loan or loans, if the provisions of this section are not used for the purpose of 18 evading this division: Sections 22004, 22005, 22450, 22451, and 22451.1, subdivisions (b), (c), (d), (e), (f), (j), (k), 19 and (m) of Section 22452, Section 22453, subdivision (a)

22463, 22464, 22470, 22480, and 22651. SEC. 3. Section 22054 of the Financial Code is 23

of Section 22454, and Sections 22455, 22459, 22460, 22462,

amended to read: 24

22054. In determining under Section 22053 or 22053.1 26 whether a loan is a loan of a bona fide principal amount of ten thousand dollars (\$10,000) the specified amount or more and whether the provisions of that the applicable section are used for the purpose of evading this division, 30 the following principles apply:

(a) If a borrower applies for a loan in a principal 32 amount of less than ten thousand dollars (\$10,000) the 33 specified amount and a loan to that borrower of a 34 principal amount of ten thousand dollars (\$10,000) the 35 specified amount or more is made by a licensed personal 36 property broker, no adequate economic reason for the 37 increase in the size of the loan exists, and by prearrangement or understanding between the 39 borrower and the licensee a substantial payment is to be 40 made upon the loan with the effect of reducing the principal amount of the loan to less than ten thousand dellars (\$10,000) the specified amount within a short time after the making of the loan other than by reason of a requirement that the loan be paid in substantially equal periodical installments, then the loan shall not be deemed to be a loan of the bona fide principal amount of ten thousand dellars (\$10,000) the specified amount or more and the provisions of Section 20053 the applicable section shall be deemed to be used for the purpose of evading this division unless the loan complies with the provisions of this division relating to loans of less than ten thousand dellars (\$10,000) the specified amount.

(b) An individual A subsequent advance of money of less than ten thousand dollars (\$10,000) the specified amount pursuant to a revolving or open end loan agreement or similar agreement between a borrower and a licensed personal property broker which gives the borrower the right to draw upon all or any part of the line of credit, or a loan agreement providing for the making of advances to the borrower from time to time up to an aggregate maximum amount which gives the borrower the right to draw all or any part of the total amount, shall be deemed to be a loan of a principal amount of ten thousand dollars (\$10,000) the specified amount or more if the line of credit or the aggregate maximum amount, is ten thousand dollars (\$10,000) the specified amount or more and the initial advance was ten thousand dollars (\$10,000) the specified amount or more even though the actual unpaid balance after the advance or at any other time is less than ten thousand dollars (\$10,000) the specified amount.

(c) If a loan made by a licensed personal property broker is in a principal amount of ten thousand dellars (\$10,000) the specified amount or more, the fact that the transaction is in the form of a sale of accounts, chattel paper, contract rights, goods, or instruments or a lease of goods, or in the form of an advance on the purchase price of any of the foregoing, shall not be deemed to affect the loan or the bona fides of the amount thereof or to indicate that the provisions of Section 22053 the applicable section

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are used for the purpose of evading this division.

(d) For the purposes of this section, "the specified amount" means ten thousand dollars (\$10,000) with respect to noncommercial loans and two thousand five 5 hundred dollars (\$2,500) with respect to commercial loans when Section 22053 is the applicable section, and two thousand five hundred dollars (\$2,500) when Section 22053.1 is the applicable section.

SEC. 4. Section 22054.1 of the Financial Code is

10 repealed.

22054.1. In determining under Section 22053 er 22053.1 whether a loan is a loan of a bona fide principal amount of five thousand dollars (\$5,000) or more and whether the provisions of either section are used for the purpose of evading this division, the following principles

apply: 16

(a) If a borrower applies for a loan in a principal amount of less than five thousand dollars (\$5,000); and a loan to that borrower of a principal amount of five thousand dollars (\$5,000) or more is made by a licensed personal property broker, no adequate economic reason for the increase in the size of the loan exists, and by prearrangement or understanding between the berrower and the licensee a substantial payment is to be made upon the loan with the effect of reducing the principal amount of the loan to less than five thousand dollars (\$5,000) within a short time after the making of the loan other than by reason of the requirement that the loan be paid in substantially equal periodic installments, then the loan shall not be deemed to be a commercial loan or a noncommercial loan of a bona fide principal amount of five thousand dollars (\$5,000) or more and the provisions of Section 22053 or 22053.1, respectively, shall be deemed to be used for the purpose of evading this division unless the lean complies with the provisions of this division relating to commercial or noncommercial loans of less than five thousand dollars (\$5,000).

(b) A subsequent advance of money of less than five thousand dollars (\$5,000) pursuant to a revolving or open end loan agreement or similar agreement between a berrower and a licensee which gives the berrower the right to draw upon all or any part of the line of credit, or a loan agreement providing for the making of advances to the berrower from time to time up to an aggregate maximum amount which gives the berrower the right to draw all or any part of the total amount, shall be deemed to be a commercial or noncommercial loan of a bona fide principal amount of five thousand dellars (\$5,000) or more if the line of credit or the aggregate maximum amount, is five thousand dellars (\$5,000) or more and the initial advance was five thousand dellars (\$5,000) or more even though the actual unpaid balance after the advance or at any other time is less than five thousand dellars (\$5,000):

(e) If a loan made by a licensee is in a principal amount of five thousand dollars (\$5,000) or more, the fact that the transaction is in the form of a sale of accounts, chattel paper, contract rights, goods or instruments or a lease of goods or in the form of an advance on the purchase price of any of the foregoing shall not be deemed to affect the loan or the bona fides of the amount thereof or to indicate that the provisions of Section 22053 or 22053.1 are used for the purpose of evading this division.

SEC. 5. Section 22409 of the Financial Code is

amended to read:

22409. The commissioner shall require that information pertaining to loans be stated separately in the annual report as follows:

(a) For loans of a principal amount of less than five thousand dollars (\$5,000) two thousand five hundred dollars (\$2,500).

(b) For loans of five thousand dollars (\$5,900) two thousand five hundred dollars (\$2,500) or more and any other business.

(c) The commissioner may permit information pertaining to expenses in the annual report to be reported in totals by categories without separation as to types of loans, and may make such other rules from time to time as may be necessary to obtain adequate information pertaining to the licensee.

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The report shall be made under oath and in the form 1 prescribed by the commissioner.

SEC. 6. Section 22450.1 of the Financial Code is

amended to read:

4 22450.1. (a) No licensee shall directly or indirectly charge, contract for, or receive any interest or charge of 6 any nature with respect to a noncommercial loan of five thousand dollars (\$5,000) two thousand five hundred dollars (\$2,500) or more unless the loan is made.

(b) Notwithstanding subdivision (a), whenever a noncommercial loan of five thousand dollars (\$5,900) two 11 12 thousand five hundred dollars (\$2,500) or more is not 13 consummated because of the borrower's failure to 14 disclose outstanding liens or other information essential 15 to making the loan or solely because of the borrower's 16 failure to complete the loan in accordance with the loan application, a licensee may charge, contract for, and 18 receive an amount equal to the actual expenses incurred 19 by the licensee in connection with the preparation for the 20 loan.

(c) The provisions of this section shall not apply to a 22 commercial loan as defined in Section 22011.

SEC. 7. Section 22455 of the Financial Code is

amended to read: 24

22455. Except as provided in Section 22451.3 and in 25 26 Article 3 (commencing with Section 22480) no charges on 27 loans made pursuant to this division shall be paid, 28 deducted, or received in advance, or compounded. The 29 licensee shall deliver to or at the direction of the 30 borrower at the time of making the loan an amount equal 31 to the face value of the loan and the note evidencing the

32 loan. SEC. 8. Section 22470 of the Financial Code is 33

34 amended to read:

22470. No licensee shall enter into any contract for a 36 loan that provides for a scheduled repayment of principal 37 over more than the maximum terms set forth below 38 opposite the respective size of loans.

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Principal amount of loan Less than \$1,500..... \$1,500 but less than \$2,500 .. \$2,500 but less than \$1,000 -\$1,000 but less than \$6,000 = \$6,000 but less than \$10,000 7

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Maximum term 24 months and 15 days 36 months and 15 days 48 months and 15 days 60 months and 15 days 84 months and 15 days

This section shall not apply to open end loans. SEC. 9. Section 22482 of the Financial Code is amended to read:

22482. When charges on a noncommercial loan of an 13 original bona fide principal amount of five thousand 14 dollars (\$5,000) two thousand five hundred dollars (\$2,500) or more have been precomputed in a manner similar to that provided in Section 22480, and the loan is prepaid in full by cash, a new loan, refinancing or 18 otherwise, or the maturity of the loan contract is accelerated for any reason, the borrower shall receive a 20 rebate or credit of that portion of the precomputed 21 charge which is the difference between the total 22 precomputed charge and the charges at the contract rate computed in accordance with the provisions of Section 24 22454 or 22454.1, or on the basis of 12 equal months of 30 25 days each, on the assumption that all payments were 26 received by the licensee on their respective due dates. This section does not apply to charges paid by the 27 28 borrower to the lender or others, such as charges 29 computed as a percentage of the loan, which are fully earned upon making the loan, or to charges agreed to be paid by the borrower upon prepayment of a loan secured by a lien upon real property. This section does not apply to a commercial loan as defined in Section 22011. 33 34

SEC. 10. Section 24053 of the Financial Code is

amended to read: 24053. The following sections do not apply to any loan of a bona fide principal amount of ten thousand dollars (\$10,000) or more, or to a duly licensed consumer finance lender in connection with any such loan or loans, if the provisions of this section are not used for the purpose of

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evading this division: Sections 24404 and 24405, paragraph (1) of subdivision (h) of Section 24452, Sections 24454, 24458, 24458.1, 24458.2, 24470, and 24652, and the sections 4 enumerated in Section 24053.1.

SEC. 11. Section 24053.1 of the Financial Code is amended to read:

24053:1. The following sections do not apply to any 8 loan of a bona fide principal amount of five thousand dollars (\$5,000) two thousand five hundred dollars 10 (\$2,500) or more, or to a duly licensed consumer finance 11 lender in connection with any such loan or loans, if the 12 provisions of this section are not used for the purpose of 13 evading this division: Sections 24004, 24005, 24450, 24451, 14 and 24451.1, subdivisions (b), (c), (d), (e), (f), (j), (k), and (m) of Section 24452, Section 24453, subdivision (a) 16 of Section 24454, and Sections 24455, 24459, 24460, 24462, 17 24463, 24464, 24470, 24480, and 24651.

SEC. 12. Section 24054 of the Financial Code is 19 amended to read:

24054. In determining under Section 24053 or 24053.1 21 whether a loan is a loan of a bona fide principal amount of ten thousand dollars (\$10,000) the specified amount or more and whether the provisions of that the applicable section are used for the purpose of evading this division, the following principles apply:

(a) If a borrower applies for a loan in a principal 27 amount of less than ten thousand dellars (\$10,000) the specified amount and a loan to that borrower of a 29 principal amount of ten thousand dollars (\$10,000) the specified amount or more is made by a licensed consumer 31 finance lender, no adequate economic reason for the 32 increase in the size of the loan exists, and by prearrangement or understanding between 34 borrower and the licensee a substantial payment is to be 35 made upon the loan with the effect of reducing the 36 principal amount of the loan to less than ten thousand 37 dollars (\$10,000) the specified amount within a short time after the making of the loan other than by reason of a 39 requirement that the loan be paid in substantially equal 40 periodical installments, then the loan shall not be

deemed to be a loan of the bona fide principal amount of ten thousand dollars (\$10,000) the specified amount or more and the provisions of Section 24053 the applicable section shall be deemed to be used for the purpose of evading this division unless the loan complies with the provisions of this division relating to loans of less than ten thousand dollars (10,000) the specified amount.

(b) A subsequent advance of money of less than ten thousand dollars (\$10,000) the specified amount pursuant to a revolving or open end loan agreement or similar agreement between a borrower and a licensed consumer 12 finance lender which gives the borrower the right to 13 draw upon all or any part of the line of credit, or a loan 14 agreement providing for the making of advances to the 15 borrower from time to time up to an aggregate maximum 16 amount which gives the borrower the right to draw upon 17 all or any part of the total amount, shall be deemed to be 18 a loan of a principal amount of ten thousand dollars (\$10,000) the specified amount or more if the line of credit or the aggregate maximum amount is ten thousand dollars (\$10,000) the specified amount or more and the initial advance was ten thousand dollars (\$10,000) the specified amount or more even though the actual unpaid balance after the advance or at any other time is less than ten thousand dollars (\$10,000) the specified amount.

(c) If a loan made by a licensed consumer finance lender is in a principal amount of ten thousand dellars (\$10,000) the specified amount or more, the fact that the transaction is in the form of a sale of accounts, chattel paper, contract rights, goods, or instruments, or a lease of goods, or in the form of an advance on the purchase price of any of the foregoing, shall not be deemed to affect the loan or the bona fides of the amount thereof or to indicate that the provisions of Section 24053 the applicable section are used for the purpose of evading this division.

37 (d) For the purposes of this section, "the specified amount" means ten thousand dollars (\$10,000) when Section 24053 is the applicable section, and two thousand 40 five hundred dollars (\$2,500) when Section 24053.1 is the

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applicable section.

SEC. 13. Section 24054.1 of the Financial Code is

3 24054.1. In determining under Section 24053.1 whether a lean is a lean of a bona fide principal amount 6 of five thousand dollars (\$5,000) or more and whether the provisions of that section are used for the purpose of

evading this division; the following principles apply: (a) If a borrower applies for a loan in a principal 10 amount of less than five thousand dollars (\$5,000) and a loan to that borrower of a principal amount of five 12 thousand dollars (\$5,000) or more is made by a licensed 13 consumer finance lender, no adequate economic reason 14 for the increase in the size of the loan exists, and by prearrangement or understanding between the 16 berrower and the licensee a substantial payment is to be 17 made upon the lean with the effect of reducing the principal amount of the loan to less than five thousand 19 dollars (\$5,000) within a short time after the making of 20 the loan other than by reason of a requirement that the 21 loan be paid in substantially equal periodical installments, then the lean shall not be deemed to be a lean of a bona 23 fide principal amount of five thousand dollars (\$5,000) or 24 more and the provisions of Section 24053.1 shall be deemed to be used for the purpose of evading this division unless the loan complies with the provisions of this division relating to loans of less than five thousand dellars (\$5,000).

(b) A subsequent advance of money of less than five 30 thousand dollars (\$5,000) pursuant to a revolving or open end loan agreement or similar agreement between a borrower and a licensed consumer finance lender which gives the borrower the right to draw upon all or any part of the line of credit, or a loan agreement providing for the 35 making of advances to the borrower from time to time up 36 to an aggregate maximum amount which gives the 37 berrower the right to draw upon all or any part of the 38 total amount, shall be deemed to be a lean of a principal 39 amount of five thousand dollars (\$5,000) or more if the line of credit or the aggregate maximum amount is five

thousand dollars (\$5,000) or more and the initial advance was five thousand dellars (\$5,000) or more even though the actual unpaid balance after the advance or at any ether time is less than five thousand dollars (\$5,900).

(e) If a loan made by a licensed consumer finance lender is in a principal amount of five thousand dellars (\$5,000) or more, the fact that the transaction is in the form of a sale of accounts, chattel paper, contract rights, goods or instruments or a lease of goods or in the form of 10 an advance on the purchase price of any of the foregoing 11 shall not be deemed to affect the lean or the bona fides 12 of the amount thereof or to indicate that the provisions 13 of Section 21053.1 are used for the purpose of evading this

SEC. 14. Section 24409 of the Financial Code is amended to read:

24409. The commissioner shall require information pertaining to loans be stated separately in the annual reports as follows:

(a) For loans of a principal amount of less than five thousand dellars (\$5,000) two thousand five hundred dollars (\$2,500).

(b) For loans of five thousand dellars (\$5,000) two thousand five hundred dollars (\$2,500) or more and any other business.

(c) The commissioner may permit information pertaining to expenses in the annual report to be reported in totals by categories without separation as to types of loans, and may make such other rules from time to time as may be necessary to obtain adequate information pertaining to the licensee.

The report shall be made under oath and in the form prescribed by the commissioner.

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SEC. 15. Section 24450.1 of the Financial Code is amended to read:

24450:1. (a) No licensee shall directly or indirectly charge, contract for, or receive any interest or charge of any nature with respect to a loan of five thousand dellars (\$5,000) two thousand five hundred dollars (\$2,500) or more unless the loan is made.

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(b) Notwithstanding subdivision (a), when a loan of five thousand dollars (\$5,000) two thousand five hundred dollars (\$2,500) or more is not consummated because of the borrower's failure to disclose outstanding liens or 5 other information essential to making the loan or solely 6 because of the borrower's failure to complete the loan in 7 accordance with the loan application, a licensee may 8 charge, contract for, and receive an amount equal to the actual expenses incurred by the licensee in connection with the preparation for the loan.

SEC. 16. Section 24470 of the Financial Code is amended to read:

24470. No licensee shall enter into any contract for a 14 loan that provides for a scheduled repayment of principal over more than the maximum terms set forth below opposite the respective size of loans.

17 18 Principal amount of loan Maximum term 19 Less than \$1.500..... 24 months and 15 days 20 \$1,500 but less than \$2,500 .. 36 months and 15 days \$2,500 but less than \$4,000 ... 48 months and 15 days \$4,000 but less than \$6,000 ... 60 months and 15 days 23 84 months and 15 days \$6,000 but less than \$10,000

This section shall not apply to open end loans.

SEC. 17. Section 24482 of the Financial Code is amended to read:

24482. When charges on a loan of an original bona fide principal amount of five thousand dollars (\$5,000) two thousand five hundred dollars (\$2,500) or more have been precomputed in a manner similar to that provided in Section 24480, and the loan is prepaid in full by cash, a new loan, refinancing or otherwise, or the maturity of the loan contract is accelerated for any reason, the borrower shall receive a rebate or credit of that portion of the precomputed charge which is the difference between the total precomputed charge and the charges at the contract rate computed in accordance with the provisions of Section 24454 or 24454.1, or on the basis of 40 12 equal months of 30 days each, on the assumption that

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all payments were received by the licensee on their respective due dates. This section does not apply to charges paid by the borrower to the lender or others, such as charges computed as a percentage of the loan, which are fully earned upon making the loan, or to charges agreed to be paid by the borrower upon prepayment of a loan secured by a lien upon real property.

SEC. 18. Section 26007.5 of the Financial Code is amended to read:

26007.5. "Commercial loan" means a loan of a principal amount of five thousand dollars (\$5,000) two 13 thousand five hundred dollars (\$2,500) or more, or any 14 loan under an open end credit program, whether secured 15 by real or personal property, or unsecured, the proceeds 16 of which are intended by the borrower for use primarily 17 for other than personal, family, or household purposes.

For purposes of determining whether a loan is a 19 commercial loan, the lender may rely on any written statement of intended purposes signed by the borrower. The statement may be a separate statement signed by the borrower or may be contained in a loan application or other document signed by the borrower. The lender shall not be required to ascertain that the proceeds of the loan are used in accordance with the statement of intended purposes.

SEC. 19. Section 26054.1 of the Financial Code is amended and renumbered to read:

26051.1.

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26054. In determining whether a loan is a loan of a bona fide principal amount of five thousand dollars (\$5,000) the specified amount or more, the following principles shall apply:

(a) If a borrower applies for a loan in a principal amount of less than five thousand dollars (\$5,000) the specified amount and a loan to that borrower of a principal amount of five thousand dellars (\$5,000) the specified amount or more is made by a licensed commercial finance lender, no adequate economic reason for the increase in the size of the loan exists, and

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by prearrangement or understanding between the borrower and the licensee a substantial payment is to be 3 made upon the loan with the effect of reducing the 4 principal amount of the loan to less than five thousand 5 dollars (\$5,000) the specified amount within a short time 6 after the making of the loan other than by reason of a requirement that the loan be paid in substantially equal periodical installments, then the loan shall not be deemed to be a loan of the bona fide principal amount of 10 five thousand dollars (\$5,000) the specified amount or more.

(b) A subsequent advance of money of less than five thousand dollars (\$5,000) the specified amount pursuant to a revolving or open end loan agreement or similar agreement between a borrower and a licensed commercial finance lender which gives the borrower the right to draw upon all or any part of the line of credit, or a loan agreement providing for the making of advances to the borrower from time to time up to an aggregate maximum amount which gives the borrower the right to draw all or any part of the total amount, shall be deemed to be a loan of a principal amount of five thousand dellars (\$5,000) the specified amount or more if the line of credit or the aggregate maximum amount is five thousand dollars (\$5,000) the specified amount or more and the initial advance was five thousand dollars (\$5,000) the specified amount or more even though the actual unpaid balance after the advance or at any other time is less than five thousand dellars (\$5,000) the specified amount.

(c) If a loan made by a licensed commercial finance lender is in a principal amount of five thousand dollars (\$5,990) the specified amount or more, the fact that the 33 transaction is in the form of a sale of accounts, chattel paper, contract rights, goods, or instruments, or a lease of goods, or in the form of an advance on the purchase price of any of the foregoing, shall not be deemed to affect the

bona fides of the amount thereof.

(d) For the purposes of this section, "the specified amount" means two thousand five hundred dollars (\$2,500).

SEC. 20. No reimbursement is required by this act pursuant to Section 6 of Article XIII B of the California Constitution because the only costs which may be incurred by a local agency or school district will be incurred because this act creates a new crime or infraction, changes the definition of a crime or infraction, changes the penalty for a crime or infraction, or eliminates a crime or infraction.

AMENDED IN SENATE MAY 1, 1985 AMENDED IN SENATE APRIL 23, 1985

SENATE BILL

No. 447

Introduced by Senator Vuich

February 19, 1985

An act to amend Sections 22053.1, 22054, 22451, 22451.1, 24053.1, 24054, 24451, and 24451.1 of, to amend and renumber Section 26054.1 of, and to repeal Sections 22054.1 and 24054.1 of, the Financial Code, relating to loans.

LEGISLATIVE COUNSEL'S DIGEST

SB 447, as amended, Vuich. Loans: amounts subject to regulation.

(1) Existing law provides that specified provisions of the Personal Property Brokers Law, including provisions prescribing maximum loan charges, do not apply to, among others, any loan of a bona fide principal amount of \$5,000 or more, if the exemption is not used to evade that law.

This bill would provide that the provisions prescribing maximum loan charges shall, instead, be inapplicable to any loan of a bona fide principal amount of \$2,500 or more.

Conforming changes would be made as well.

(2) Existing law provides that various provisions of the Consumer Finance Lenders Law, including provisions prescribing maximum loan charges, are not applicable to any loan of a bona fide principal amount of \$5,000, if the exemption is not used for the purpose of evading that law.

This bill would provide that the provisions prescribing maximum loan charges shall, instead, be inapplicable to any loan of a bona fide principal amount of \$2,500 or more.

Conforming changes would be made as well.

Vote: majority. Appropriation: no. Fiscal committee: no.

State-mandated local program: no.

The people of the State of California do enact as follows:

SECTION 1. Section 22053.1 of the Financial Code is amended to read:

22053.1. The following sections do not apply to any loan of a bona fide principal amount of five thousand dollars (\$5,000) or more, or to a duly licensed personal property broker in connection with any such loan or loans, if the provisions of this section are not used for the purpose of evading this division: Sections 22004, 22005, 9 and 22450, subdivisions (b), (c), (d), (e), (f), (j), (k), and (m) of Section 22452, Section 22453, subdivision (a) of Section 22454, and Sections 22455, 22459, 22460, 22462, 22463, 22464, 22480, and 22651. 12

SEC. 2. Section 22054 of the Financial Code is 13 14

amended to read: 15

22054. In determining under Section 22053, 22053.1, 22451, or 22451.1 whether a loan is a loan of a bona fide principal amount of the specified amount or more and whether the provisions of the applicable section are used for the purpose of evading this division, the following

20 principles apply:

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(a) If a borrower applies for a loan in a principal 21 amount of less than the specified amount and a loan to 22 23 that borrower of a principal amount of the specified 24 amount or more is made by a licensed personal property 25 broker, no adequate economic reason for the increase in 26 the size of the loan exists, and by prearrangement or 27 understanding between the borrower and the licensee a 28 substantial payment is to be made upon the loan with the effect of reducing the principal amount of the loan to less 30 than the specified amount within a short time after the 31 making of the loan other than by reason of a requirement 32 that the loan be paid in substantially equal periodical 33 installments, then the loan shall not be deemed to be a loan of the bona fide principal amount of the specified amount or more and the provisions of the applicable section shall be deemed to be used for the purpose of

evading this division unless the loan complies with the provisions of this division relating to loans of less than the specified amount.

(b) A subsequent advance of money of less than the specified amount pursuant to a revolving or open end loan agreement or similar agreement between a borrower and a licensed personal property broker which gives the borrower the right to draw upon all or any part of the line of credit, or a loan agreement providing for the 10 making of advances to the borrower from time to time up 11 to an aggregate maximum amount which gives the borrower the right to draw all or any part of the total amount, shall be deemed to be a loan of a principal amount of the specified amount or more if the line of credit or the aggregate maximum amount, is the 16 specified amount or more and the initial advance was the specified amount or more even though the actual unpaid balance after the advance or at any other time is less than the specified amount.

(c) If a loan made by a licensed personal property 21 broker is in a principal amount of the specified amount or more, the fact that the transaction is in the form of a 23 sale of accounts, chattel paper, contract rights, goods, or 24 instruments or a lease of goods, or in the form of an 25 advance on the purchase price of any of the foregoing, 26 shall not be deemed to affect the loan or the bona fides of the amount thereof or to indicate that the provisions of the applicable section are used for the purpose of evading this division.

(d) For the purposes of this section, "the specified amount" means ten thousand dollars (\$10,000) with respect to noncommercial loans and five thousand dollars (\$5,000) with respect to commercial loans when Section 22053 is the applicable section, five thousand dollars (\$5,000) when Section 22053.1 is the applicable section, and two thousand five hundred dollars (\$2,500) when Section 22451 or 22451.1 is the applicable section.

38 SEC. 3. Section 22054.1 of the Financial Code is 39 repealed.

SEC. 4. Section 24451 22451 of the Financial Code is

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1 amended to read:

22451. Every licensee who lends any sum of money may contract for and receive charges at a rate not exceeding the sum of the following:

(a) 2½ percent per month on that part of the unpaid principal balance of any loan up to, including, but not in excess of two hundred twenty-five dollars (\$225).

(b) 2 percent per month on that portion of the unpaid principal balance in excess of two hundred twenty-five . 9 dollars (\$225) up to, including, but not in excess of nine 11 hundred dollars (\$900). 12

(c) 11/2 percent per month on that part of the unpaid principal balance in excess of nine hundred dollars (\$900) 14 up to, including, but not in excess of one thousand six hundred fifty dollars (\$1,650). 15

(d) I percent per month on any remainder of such 17 unpaid balance in excess of one thousand six hundred fifty dollars (\$1,650).

This section does not apply to any loan of a bona fide principal amount of two thousand five hundred dollars (\$2,500) or more.

SEC. 5. Section 22451.1 of the Financial Code is amended to read:

22451.1. As an alternative to the charges authorized by Section 22451, a licensee may contract for and receive charges at the greater of the following:

(a) A rate not exceeding 1.6 percent per month on the

unpaid principal balance.

(b) A rate not exceeding five-sixths of 1 percent per month plus a percentage per month equal to one-twelfth 30 of the annual rate prevailing on the 25th day of the second month of the quarter preceding the quarter in which the loan is made as established by the Federal 34 Reserve Bank of San Francisco on advances to member banks under Sections 13 and 13a of the Federal Reserve 36 Act as now in effect or hereafter from time to time amended, or if there is no such single determinable rate 38 for advances, the closest counterpart of this rate as shall 39 be determined by the Superintendent of Banks of the 40 State of California. Charges shall be calculated on the

unpaid principal balance.

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This section does not apply to any loan of a bona fide principal amount of two thousand five hundred dollars (\$2,500) or more.

SEC. 6. Section 24053.1 of the Financial Code is amended to read:

24053.1. The following sections do not apply to any loan of a bona fide principal amount of five thousand dollars (\$5,000) or more, or to a duly licensed consumer finance lender in connection with any such loan or loans, 11 if the provisions of this section are not used for the purpose of evading this division: Sections 24004, 24005, and 24450, subdivisions (b), (c), (d), (e), (f), (j), (k), and (m) of Section 24452, Section 24453, subdivision (a) of 15 Section 24454, and Sections 24455, 24459, 24460, 24462, 24463, 24464, 24480, and 24651.

SEC. 7. Section 24054 of the Financial Code is amended to read:

24054. In determining under Section 24053, 24053.1, 20 24451, or 24451.1 whether a loan is a loan of a bona fide principal amount of the specified amount or more and whether the provisions of the applicable section are used for the purpose of evading this division, the following principles apply:

(a) If a borrower applies for a loan in a principal amount of less than the specified amount and a loan to that borrower of a principal amount of the specified amount or more is made by a licensed consumer finance lender, no adequate economic reason for the increase in the size of the loan exists, and by prearrangement or understanding between the borrower and the licensee a substantial payment is to be made upon the loan with the effect of reducing the principal amount of the loan to less 34 than the specified amount within a short time after the making of the loan other than by reason of a requirement that the loan be paid in substantially equal periodical installments, then the loan shall not be deemed to be a loan of the bona fide principal amount of the specified amount or more and the provisions of the applicable section shall be deemed to be used for the purpose of

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evading this division unless the loan complies with the provisions of this division relating to loans of less than the

specified amount.

(b) A subsequent advance of money of less than the 5 specified amount pursuant to a revolving or open end loan agreement or similar agreement between a borrower and a licensed consumer finance lender which gives the borrower the right to draw upon all or any part of the line of credit, or a loan agreement providing for the making of advances to the borrower from time to time up to an aggregate maximum amount which gives the 12 borrower the right to draw upon all or any part of the 13 total amount, shall be deemed to be a loan of a principal 14 amount of the specified amount or more if the line of credit or the aggregate maximum amount is the specified amount or more and the initial advance was the specified amount or more even though the actual unpaid balance after the advance or at any other time is less than the 18 specified amount. 19

(c) If a loan made by a licensed consumer finance lender is in a principal amount of the specified amount or more, the fact that the transaction is in the form of a sale of accounts, chattel paper, contract rights, goods, or instruments, or a lease of goods, or in the form of an advance on the purchase price of any of the foregoing, shall not be deemed to affect the loan or the bona fides of the amount thereof or to indicate that the provisions of the applicable section are used for the purpose of

29 evading this division.

(d) For the purposes of this section, "the specified amount" means ten thousand dollars (\$10,000) when Section 24053 is the applicable section, five thousand dollars (\$5,000) when Section 24053.1 is the applicable section, and two thousand five hundred dollars (\$2,500) when Section 24451 or 24451.1 is the applicable section.

36 SEC. 8. Section 24054.1 of the Financial Code is

37 repealed.

SEC. 9. Section 24451 of the Financial Code is

39 amended to read:

24451. Every licensee who lends any sum of money

may contract for and receive charges at a rate not exceeding the sum of the following:

(a) Two and one-half percent per month on that part of the unpaid principal balance of any loan up to, including, but not in excess of two hundred twenty-five dollars (\$225).

(b) Two percent per month on that portion of the unpaid principal balance in excess of two hundred twenty-five dollars (\$225) up to, including, but not in 10 excess of nine hundred dollars (\$900).

(c) One and one-half percent per month on that part of the unpaid principal balance in excess of nine hundred dollars (\$900) up to, including, but not in excess of one thousand six hundred fifty dollars (\$1,650).

(d) One percent per month on any remainder of such unpaid balance in excess of one thousand six hundred fifty dollars (\$1,650).

This section does not apply to any loan of a bona fide principal amount of two thousand five hundred dollars (\$2,500) or more.

SEC. 10. Section 24451.1 of the Financial Code is amended to read:

24451.1. As an alternative to the charges authorized by Section 24451, a licensee may contract for and receive charges at the greater of the following:

(a) A rate not exceeding 1.6 percent per month on the unpaid principal balance.

(b) A rate not exceeding five-sixths of 1 percent per month plus a percentage per month equal to one-twelfth 30 of the annual rate prevailing on the 25th day of the 31 second month of the quarter preceding the quarter in which the loan is made as established by the Federal 33 Reserve Bank of San Francisco on advances to member banks under Sections 13 and 13a of the Federal Reserve Act as now in effect or hereafter from time to time amended, or if there is no such single determinable rate 37 for advances, the closest counterpart of this rate as shall 38 be designated by the Superintendent of Banks of the 39 State of California. Charges shall be calculated on the 40 unpaid principal balance.

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This section does not apply to any loan of a bona fide principal amount of two thousand five hundred dollars (\$2,500) or more.

4 SEC. 11. Section 26054.1 of the Financial Code is amended and renumbered to read:

6 26054. In determining whether a loan is a loan of a 7 bona fide principal amount of the specified amount or 8 more, the following principles shall apply:

amount of less than the specified amount and a loan to that borrower of a principal amount of the specified amount or more is made by a licensed commercial finance lender, no adequate economic reason for the increase in the size of the loan exists, and by prearrangement or understanding between the borrower and the licensee a substantial payment is to be made upon the loan with the effect of reducing the principal amount of the loan to less than the specified amount within a short time after the making of the loan other than by reason of a requirement that the loan be paid in substantially equal periodical installments, then the loan shall not be deemed to be a loan of the bona fide principal amount of the specified amount or more.

(b) A subsequent advance of money of less than the specified amount pursuant to a revolving or open end loan agreement or similar agreement between a 26 27 borrower and a licensed commercial finance lender 28 which gives the borrower the right to draw upon all or 29 any part of the line of credit, or a loan agreement 30 providing for the making of advances to the borrower 31 from time to time up to an aggregate maximum amount 32 which gives the borrower the right to draw all or any part 33 of the total amount, shall be deemed to be a loan of a 34 principal amount of the specified amount or more if the 35 line of credit or the aggregate maximum amount is the 36 specified amount or more and the initial advance was the specified amount or more even though the actual unpaid balance after the advance or at any other time is less than the specified amount.

(c) If a loan made by a licensed commercial finance

lender is in a principal amount of the specified amount or more, the fact that the transaction is in the form of a sale of accounts, chattel paper, contract rights, goods, or instruments, or a lease of goods, or in the form of an advance on the purchase price of any of the foregoing, shall not be deemed to affect the bona fides of the amount thereof.

8 (d) For the purposes of this section, "the specified amount" means five thousand dollars (\$5,000).

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LEGISLATIVE INTENT SERVICE

CALIFORNIA LEGISLATURE

AT SACRAMENTO

- 1985-86 REGULAR SESSION

SHOWING ACTION TAKEN IN THIS SESSION ON ALL SENATE BILLS CONSTITUTIONAL AMENDMENTS, CONCURRENT, JOINT RESOLUTIONS AND SENATE RESOLUTIONS

> The many transfer of the second CONVENED DECEMBER 3, 1984 ADJOURNED SINE DIE NOVEMBER 30, 1986.

DAYS IN SESSION	254
CALENDAR DAYS	718

LT. GOVERNOR President of the Senate SENATOR DAVID ROBERTI President pro Tempore

Complied Under the Direction of DARRYL R. WHITE Secretary of the Senate

By · DAVID H. KNEALE, ESQ. History Clerk

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LEGISLATIVE INTENT SERVICE
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An act to amend Sections 22053.1, 22054, 22451, 22451, 24053.1, 24054, 24451, and 24451.1 of, to amend and renumber Section 26054.1 of, to add Sections 22450.5 and 24450.5 to, and to repeal Sections 22054.1 and 24054.1 of, the Financial Code relating to long.
S.B. No. 447—Vuich.
                                Code, relating to loans.
                       Feb. 19-Introduced. Read first time. To Com. on RLS. for assignment. To
                        1985
                                          print.

20—From print. May be acted upon on or after March 22.

28—To Com. on B. & C.

3—Set for hearing April 10.

9—Set, first hearing. Hearing canceled at the request of author.

15—Set for hearing April 24.
                     April 15—Set for hearing April 24.

April 15—Set for hearing April 24.

April 23—From committee with author's amendments. Read second time. Amended. Re-referred to committee.

April 25—From committee: Do pass, but first be re-referred to Com. on APPR. with recommendation: To Consent Calendar. (Ayes 9. Noes 0. Page 1026.) Re-referred to Com. on APPR.

April 30—From committee: Be placed on second reading file pursuant to Senate Rule 28.8 and be amended.

May 16—Read second time. Amended. To third reading.

16—Read third time. Passed. (Ayes 37. Noes 0. Page 1402.) To Assembly. Read first time. Held at Desk.

May 21—To Com. on FIN. & INS.

9—From committee: Do pass as amended. To Consent Calendar.

July 10—Read second time. Amended. To second reading.

July 11—Read second time. Passed. (Ayes 75. Noes 0. Page 3562.) To Senate.

July 18—In Senate. To unifinished business.

Aug. 22—Senate concurs in Assembly amendments. (Ayes 38. Noes 0. Page 3060.) To enrollment.
                        Aug. 28—Enrolled. To Governor at 11 a.m.
Sept. 10—Becomes law without Governor's signature.
Sept. 10—Chaptered by Secretary of State. Chapter 552, Statutes of 1985.
  S.B. No. 448—Rosenthal.
                          An act to amend Section 3327.5 of the Business and Professions Code, relating
                                 to hearing aids.
                           1985
                                            19-Introduced. Read first time. To Com. on RLS. for assignment. To
                           Feb.
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print.
-From print. May be acted upon on or after March 22: Feb.

28-To Com. on RLS. Feb.

1986

3-Returned to Secretary of Senate pursuant to Joint Rule 56. Feb.

1515 K STREET, SUITE 511 SACRAMENTO 95814 (916) 445-9555

June 28, 1985

Honorable Rose Ann Vuich Senator, 15th District State Capitol, Room 5066 Sacramento, California 95814

Dear Senator Vuich:



LOANS

After careful review and consideration, the Attorney General's office must oppose Senate Bill 447.

Current law provides a variety of protections for those who borrow from personal property brokers and consumer finance lenders including a ceiling on finance charges. Until January 1, 1984, the ceiling on finance charges applied to loans of less than \$10,000, but in that year the threshhold was reduced to \$5,000. SB 447 would now lower that level to \$2,500.

There is no need or justification for eliminating the finance charge ceiling on loans of less than \$5,000. Consumers who borrow amounts of less than \$5,000 frequently must borrow to meet emergency situations, and these borrowers are least able to negotiate favorable finance charges. Moreover, these borrowers are precisely the persons who need protection against the exorbitant rates that could be charged if SB 447 is enacted.

Proponents of SB 447 suggest that eliminating the ceiling on finance charges will result in a reduction of finance charges in general. In other words, they argue that the maximum rate must be eliminated to enable them to charge less than that maximum! Such reasoning is patently faulty. Certainly lenders may charge less than the maximum under current law. More importantly, however, is the potential for abuse by some lenders notwithstanding an average drop in finance charges throughout the industry. Guarding against such potential abuse is a key purpose of statutes limiting finance charges.

LEGISLATIVE INTENT SERVICE



Honorable Alister McAlister June 28, 1985 Page two

charges during certain time periods throughout the industry. Guarding against such potential abuse is a key purpose of statutes limiting finance charges.

We urge you to oppose the measure.

Very truly yours,

JOHN K. VAN DE KAMP Attorney Genenal

ALLEN SUMNER

Senior Assistant Attorney General

umer

(916) 324-5477

AS:jkr

AMENDED IN ASSEMBLY JULY 10, 1985 AMENDED IN SENATE MAY 1, 1985 AMENDED IN SENATE APRIL 23, 1985

SENATE BILL

No. 447

Introduced by Senator Vuich

February 19, 1985

An act to amend Sections 22053.1, 22054, 22451, 22451.1, 24053.1, 24054, 24451, and 24451.1 of, to amend and renumber Section 26054.1 of, to add Sections 22450.5 and 24450.5 to and to repeal Sections 22054.1 and 24054.1 of, the Financial Code, relating to loans.

LEGISLATIVE COUNSEL'S DIGEST

SB 447, as amended, Vuich. Loans: amounts subject to regulation.

(1) Existing law provides that specified provisions of the Personal Property Brokers Law, including provisions prescribing maximum loan charges, do not apply to, among others, any loan of a bona fide principal amount of \$5,000 or more, if the exemption is not used to evade that law.

This bill would provide that the provisions prescribing maximum loan charges shall, instead, be inapplicable to any loan of a bona fide principal amount of \$2,500 or more. Conforming changes would be made as well.

(2) Existing law provides that various provisions of the Consumer Finance Lenders Law, including provisions prescribing maximum loan charges, are not applicable to any loan of a bona fide principal amount of \$5,000, if the exemption is not used for the purpose of evading that law.

This bill would provide that the provisions prescribing maximum loan charges shall, instead, be inapplicable to any loan of a bona fide principal amount of \$2,500 or more.

Conforming changes would be made as well.

(3) Existing law authorizes the courts to refuse enforcement of unconscionable contracts or contractual provisions.

This bill would make unconscionable loan contracts of personal property brokers and consumer finance lenders a violation of their respective licensure laws.

Vote: majority. Appropriation: no. Fiscal committee: no.

State-mandated local program: no.

The people of the State of California do enact as follows:

1 SECTION 1. Section 22053.1 of the Financial Code is 2 amended to read:

22053.1. The following sections do not apply to any loan of a bona fide principal amount of five thousand dollars (\$5,000) or more, or to a duly licensed personal property broker in connection with any such loan or loans, if the provisions of this section are not used for the purpose of evading this division: Sections 22004, 22005, and 22450, subdivisions (b), (c), (d), (e), (f), (j), (k), and (m) of Section 22452, Section 22453, subdivision (a) of Section 22454, and Sections 22455, 22469, 22460, 22462, 22463, 22464, 22480, and 22651.

13 SEC. 2. Section 22054 of the Financial Code is 14 amended to read:

22054. In determining under Section 22053, 22053.1, 22451, or 22451.1 whether a loan is a loan of a bona fide principal amount of the specified amount or more and whether the provisions of the applicable section are used for the purpose of evading this division, the following principles apply:

21 (a) If a borrower applies for a loan in a principal 22 amount of less than the specified amount and a loan to 23 that borrower of a principal amount of the specified 24 amount or more is made by a licensed personal property 25 broker, no adequate economic reason for the increase in 26 the size of the loan exists, and by prearrangement or 27 understanding between the borrower and the licensee a 28 substantial payment is to be made upon the loan with the

effect of reducing the principal amount of the loan to less than the specified amount within a short time after the making of the loan other than by reason of a requirement that the loan be paid in substantially equal periodical installments, then the loan shall not be deemed to be a loan of the bona fide principal amount of the specified amount or more and the provisions of the applicable section shall be deemed to be used for the purpose of evading this division unless the loan complies with the 10 provisions of this division relating to loans of less than the specified amount.

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(b) A subsequent advance of money of less than the 13 specified amount pursuant to a revolving or open end 14 loan agreement or similar agreement between a borrower and a licensed personal property broker which gives the borrower the right to draw upon all or any part 17 of the line of credit, or a loan agreement providing for the 18 making of advances to the borrower from time to time up 19 to an aggregate maximum amount which gives the 20 borrower the right to draw all or any part of the total amount, shall be deemed to be a loan of a principal amount of the specified amount or more if the line of credit or the aggregate maximum amount, is the 24 specified amount or more and the initial advance was the 25 specified amount or more even though the actual unpaid balance after the advance or at any other time is less than the specified amount.

(c) If a loan made by a licensed personal property broker is in a principal amount of the specified amount or more, the fact that the transaction is in the form of a sale of accounts, chattel paper, contract rights, goods, or instruments or a lease of goods, or in the form of an advance on the purchase price of any of the foregoing, shall not be deemed to affect the loan or the bona fides of the amount thereof or to indicate that the provisions of the applicable section are used for the purpose of

evading this division.

(d) For the purposes of this section, "the specified amount" means ten thousand dollars (\$10,000) with respect to noncommercial loans and five thousand dollars

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(\$5,000) with respect to commercial loans when Section 22053 is the applicable section, five thousand dollars (\$5,000) when Section 22053.1 is the applicable section, and two thousand five hundred dollars (\$2,500) when Section 22451 or 22451.1 is the applicable section. SEC. 3. Section 22054.1 of the Financial Code is 6 7 repealed. SEC. 4. Section 22450.5 is added to the Financial Code, 9 to read: 22450.5. (a) Section 1670.5 of the Civil Code applies 10 11 to the provisions of a loan contract which is subject to this 12 division. (b) A loan found to be unconscionable pursuant to 13 Section 1670.5 of the Civil Code shall be deemed to be in 14 violation of this division and subject to the remedies specified in this division. 16 SEC. 5. 17 Section 22451 of the Financial Code is amended to read: 18 22451. Every licensee who lends any sum of money 19 may contract for and receive charges at a rate not 20 exceeding the sum of the following: (a) 21/2 percent per month on that part of the unpaid principal balance of any loan up to, including, but not in excess of two hundred twenty-five dollars (\$225). (b) 2 percent per month on that portion of the unpaid principal balance in excess of two hundred twenty-five dollars (\$225) up to, including, but not in excess of nine hundred dollars (\$900). (c) 11/2 percent per month on that part of the unpaid 29 principal balance in excess of nine hundred dollars (\$900) 30 up to, including, but not in excess of one thousand six hundred fifty dollars (\$1,650). 33 (d) 1 percent per month on any remainder of such unpaid balance in excess of one thousand six hundred fifty dollars (\$1,650).

This section does not apply to any loan of a bona fide principal amount of two thousand five hundred dollars (\$2,500) or more.

39 SEC. 5.

40 SEC. 6. Section 22451.1 of the Financial Code is

LEGISLATIVE INTENT SERVI

amended to read:

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22451.1. As an alternative to the charges authorized by Section 22451, a licensee may contract for and receive charges at the greater of the following:

(a) A rate not exceeding 1.6 percent per month on the

unpaid principal balance.

(b) A rate not exceeding five-sixths of 1 percent per month plus a percentage per month equal to one-twelfth of the annual rate prevailing on the 25th day of the second month of the quarter preceding the quarter in which the loan is made as established by the Federal Reserve Bank of San Francisco on advances to member banks under Sections 13 and 13a of the Federal Reserve Act as now in effect or hereafter from time to time amended, or if there is no such single determinable rate 16 for advances, the closest counterpart of this rate as shall be determined by the Superintendent of Banks of the 17 State of California. Charges shall be calculated on the 18 unpaid principal balance.

This section does not apply to any loan of a bona fide principal amount of two thousand five hundred dollars

22 (\$2,500) or more. 23

SEC. 6.

SEC. 7. Section 24053.1 of the Financial Code is amended to read:

24053.1. The following sections do not apply to any loan of a bona fide principal amount of five thousand dollars (\$5,000) or more, or to a duly licensed consumer finance lender in connection with any such loan or loans, if the provisions of this section are not used for the purpose of evading this division: Sections 24004, 24005, and 24450, subdivisions (b), (c), (d), (e), (f), (j), (k), and (m) of Section 24452, Section 24453, subdivision (a) of Section 24454, and Sections 24455, 24459, 24460, 24462, 24463, 24464, 24480, and 24651.

SEC. 7.

37 SEC. 8. Section 24054 of the Financial Code is 38 amended to read:

24054. In determining under Section 24053, 24053.1, 24451, or 24451.1 whether a loan is a loan of a bona fide

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principal amount of the specified amount or more and whether the provisions of the applicable section are used for the purpose of evading this division, the following principles apply:

(a) If a borrower applies for a loan in a principal amount of less than the specified amount and a loan to that borrower of a principal amount of the specified amount or more is made by a licensed consumer finance lender, no adequate economic reason for the increase in 10 the size of the loan exists, and by prearrangement or 11 understanding between the borrower and the licensee a substantial payment is to be made upon the loan with the 13 effect of reducing the principal amount of the loan to less 14 than the specified amount within a short time after the 15 making of the loan other than by reason of a requirement 16 that the loan be paid in substantially equal periodical 17 installments, then the loan shall not be deemed to be a 18 loan of the bona fide principal amount of the specified amount or more and the provisions of the applicable section shall be deemed to be used for the purpose of evading this division unless the loan complies with the provisions of this division relating to loans of less than the

(b) A subsequent advance of money of less than the 24 specified amount pursuant to a revolving or open end 25 loan agreement or similar agreement between a borrower and a licensed consumer finance lender which gives the borrower the right to draw upon all or any part of the line of credit, or a loan agreement providing for the 30 making of advances to the borrower from time to time up 31 to an aggregate maximum amount which gives the borrower the right to draw upon all or any part of the total amount, shall be deemed to be a loan of a principal amount of the specified amount or more if the line of credit or the aggregate maximum amount is the specified amount or more and the initial advance was the specified amount or more even though the actual unpaid balance after the advance or at any other time is less than the

(c) If a loan made by a licensed consumer finance

lender is in a principal amount of the specified amount or more, the fact that the transaction is in the form of a sale of accounts, chattel paper, contract rights, goods, or 4 instruments, or a lease of goods, or in the form of an 5 advance on the purchase price of any of the foregoing, shall not be deemed to affect the loan or the bona fides 7 of the amount thereof or to indicate that the provisions of the applicable section are used for the purpose of evading this division.

(d) For the purposes of this section, "the specified 11 amount" means ten thousand dollars (\$10,000) when Section 24053 is the applicable section, five thousand dollars (\$5,000) when Section 24053.1 is the applicable section, and two thousand five hundred dollars (\$2,500) when Section 24451 or 24451.1 is the applicable section.

16 SEC. 8.

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17 SEC. 9. Section 24054.1 of the Financial Code is 18 repealed. 19

SEC. 9.

SEC. 10. Section 24450.5 is added to the Financial 20 21 Code, to read:

24450.5. (a) Section 1670.5 of the Civil Code applies to the provisions of a loan contract which is subject to this division.

(b) A loan found to be unconscionable pursuant to Section 1670.5 of the Civil Code shall be deemed to be in violation of this division and subject to the remedies specified in this division.

29 SEC. 11. Section 24451 of the Financial Code is 30 amended to read:

24451. Every licensee who lends any sum of money may contract for and receive charges at a rate not exceeding the sum of the following:

34 (a) Two and one-half percent per month on that part of the unpaid principal balance of any loan up to, including, but not in excess of two hundred twenty-five 37 dollars (\$225).

(b) Two percent per month on that portion of the unpaid principal balance in excess of two hundred 40 twenty-five dollars (\$225) up to, including, but not in

excess of nine hundred dollars (\$900). (c) One and one-half percent per month on that part of the unpaid principal balance in excess of nine hundred dollars (\$900) up to, including, but not in excess of one thousand six hundred fifty dollars (\$1,650).

(d) One percent per month on any remainder of such unpaid balance in excess of one thousand six hundred fifty dollars (\$1,650).

This section does not apply to any loan of a bona fide principal amount of two thousand five hundred dollars 10 11 12 SEC. 10. 13

SEC. 12. Section 24451.1 of the Financial Code is amended to read:

15 24451.1. As an alternative to the charges authorized by Section 24451, a licensee may contract for and receive charges at the greater of the following: 17 19

(a) A rate not exceeding 1.6 percent per month on the

unpaid principal balance.

20 (b) A rate not exceeding five-sixths of 1 percent per month plus a percentage per month equal to one-twelfth of the annual rate prevailing on the 25th day of the second month of the quarter preceding the quarter in which the loan is made as established by the Federal Reserve Bank of San Francisco on advances to member banks under Sections 13 and 13a of the Federal Reserve 26 Act as now in effect or hereafter from time to time amended, or if there is no such single determinable rate for advances, the closest counterpart of this rate as shall be designated by the Superintendent of Banks of the 31 State of California. Charges shall be calculated on the 32 unpaid principal balance.

This section does not apply to any loan of a bona fide 33 principal amount of two thousand five hundred dollars 34 35

36 SEC. 11.

37 SEC. 13. Section 26054.1 of the Financial Code is amended and renumbered to read: 38

26054. In determining whether a loan is a loan of a 40 bona fide principal amount of the specified amount or



more, the following principles shall apply:

(a) If a borrower applies for a loan in a principal amount of less than the specified amount and a loan to that borrower of a principal amount of the specified amount or more is made by a licensed commercial finance lender, no adequate economic reason for the increase in the size of the loan exists, and by prearrangement or understanding between 9 borrower and the licensee a substantial payment is to be 10 made upon the loan with the effect of reducing the 11 principal amount of the loan to less than the specified 12 amount within a short time after the making of the loan 13 other than by reason of a requirement that the loan be 14 paid in substantially equal periodical installments, then the loan shall not be deemed to be a loan of the bona fide principal amount of the specified amount or more.

(b) A subsequent advance of money of less than the specified amount pursuant to a revolving or open end loan agreement or similar agreement between a borrower and a licensed commercial finance lender which gives the borrower the right to draw upon all or any part of the line of credit, or a loan agreement providing for the making of advances to the borrower from time to time up to an aggregate maximum amount which gives the borrower the right to draw all or any part of the total amount, shall be deemed to be a loan of a principal amount of the specified amount or more if the line of credit or the aggregate maximum amount is the specified amount or more and the initial advance was the specified amount or more even though the actual unpaid balance after the advance or at any other time is less than the specified amount.

(c) If a loan made by a licensed commercial finance lender is in a principal amount of the specified amount or more, the fact that the transaction is in the form of a sale of accounts, chattel paper, contract rights, goods, or instruments, or a lease of goods, or in the form of an advance on the purchase price of any of the foregoing, shall not be deemed to affect the bona fides of the amount

thereof.

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1 (d) For the purposes of this section, "the specified 2 amount" means five thousand dollars (\$5,000).

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FRESNO, CA 93727

(209) 445-5541

California State Senate



ROSE ANN VUICH

STATE SENATOR

FRESNO AND TULARE COUNTIES

August 29, 1985

COMMITTEES

CHAIR, BANKING AND

AGRICULTURE AND WATER

TRANSPORTATION

LOCAL GOVERNMENT

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LEGISLATIVE INTENT SERVICE



Honorable George Deukmejian Governor, State of California State Capitol, First Floor Sacramento, CA 95814

Dear Governor Deukmejian:

Senate Bill No. 447, which I introduced, has passed both

houses of the Legislature and now awaits your action.

In 1983 I authored SB 225 which lowered the ceiling on regulation of personal property broker and consumer finance lender rates from \$10,000 to \$5,000. SB 447 further lowers that ceiling to \$2,500.

As anticipated when SB 225 was enacted, rates above \$5,000 are now set competitively in the market place and are generally below the former statutory rate ceilings. SB 447 is expected to lead similarly to lower rates for loans in the \$2,500 to \$5,000 bracket.

Only rate regulation is affected by SB 447. Other regulatory provisions in the Personal Property Broker and Consumer Finance Lender Laws are not changed.

The unconscionability provision in the Civil Code is incorporated by reference in both laws to provide a remedy for excessive charges.

The Senate passed SB 447 by a 37-0 vote, and it was passed by the Assembly on the consent calendar. I urge your approval.

Sincerely

ROSE ANN VUICH

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CHAPTER 552

An act to amend Sections 22053.1, 22054, 22451, 22451.1, 24053.1, 24054, 24451, and 24451.1 of, to amend and renumber Section 26054.1 of, to add Sections 22450.5 and 24450.5 to, and to repeal Sections 22054.1 and 24054.1 of, the Financial Code, relating to loans.

[Became law without Governor's signature. Filed with Secretary of State September 10, 1985.]

LEGISLATIVE COUNSEL'S DIGEST

SB 447, Vuich. Loans: amounts subject to regulation.

(1) Existing law provides that specified provisions of the Personal Property Brokers Law, including provisions prescribing maximum loan charges, do not apply to, among others, any loan of a bona fide principal amount of \$5,000 or more, if the exemption is not used to

This bill would provide that the provisions prescribing maximum loan charges shall, instead, be inapplicable to any loan of a bona fide principal amount of \$2,500 or more. Conforming changes would be

(2) Existing law provides that various provisions of the Consumer Finance Lenders Law, including provisions prescribing maximum loan charges, are not applicable to any loan of a bona fide principal amount of \$5,000, if the exemption is not used for the purpose of

This bill would provide that the provisions prescribing maximum loan charges shall, instead, be inapplicable to any loan of a bona fide principal amount of \$2,500 or more. Conforming changes would be

(3) Existing law authorizes the courts to refuse enforcement of unconscionable contracts or contractual provisions.

This bill would make unconscionable loan contracts of personal property brokers and consumer finance lenders a violation of their respective licensure laws.

The people of the State of California do enact as follows:

SECTION 1. Section 22053.1 of the Financial Code is amended to

22053.1. The following sections do not apply to any loan of a bona fide principal amount of five thousand dollars (\$5,000) or more, or to a duly licensed personal property broker in connection with any such loan or loans, if the provisions of this section are not used for the purpose of evading this division: Sections 22004, 22005, and 22450, subdivisions (b), (c), (d), (e), (f), (j), (k), and (m) of Section 22452,

Section 22453, subdivision (a) of Section 22454, and Sections 22455, 22459, 22460, 22462, 22463, 22464, 22480, and 22651.

SEC. 2. Section 22054 of the Financial Code is amended to read: 22054. In determining under Section 22053, 22053.1, 22451, or 22451.1 whether a loan is a loan of a bona fide principal amount of the specified amount or more and whether the provisions of the applicable section are used for the purpose of evading this division, the following principles apply:

(a) If a borrower applies for a loan in a principal amount of less than the specified amount and a loan to that borrower of a principal amount of the specified amount or more is made by a licensed personal property broker, no adequate economic reason for the increase in the size of the loan exists, and by prearrangement or understanding between the borrower and the licensee a substantial payment is to be made upon the loan with the effect of reducing the principal amount of the loan to less than the specified amount within a short time after the making of the loan other than by reason of a requirement that the loan be paid in substantially equal periodical installments, then the loan shall not be deemed to be a loan of the bona fide principal amount of the specified amount or more and the provisions of the applicable section shall be deemed to be used for the purpose of evading this division unless the loan complies with the provisions of this division relating to loans of less than the specified

(b) A subsequent advance of money of less than the specified amount pursuant to a revolving or open end loan agreement or similar agreement between a borrower and a licensed personal property broker which gives the borrower the right to draw upon all or any part of the line of credit, or a loan agreement providing for the making of advances to the borrower from time to time up to an aggregate maximum amount which gives the borrower the right to draw all or any part of the total amount, shall be deemed to be a loan of a principal amount of the specified amount or more if the line of credit or the aggregate maximum amount, is the specified amount or more and the initial advance was the specified amount or more even though the actual unpaid balance after the advance or at any other time is less than the specified amount.

(c) If a loan made by a licensed personal property broker is in a principal amount of the specified amount or more, the fact that the transaction is in the form of a sale of accounts, chattel paper, contract rights, goods, or instruments or a lease of goods, or in the form of an advance on the purchase price of any of the foregoing, shall not be deemed to affect the loan or the bona fides of the amount thereof or to indicate that the provisions of the applicable section are used for the purpose of evading this division.

(d) For the purposes of this section, "the specified amount" means ten thousand dollars (\$10,000) with respect to noncommercial loans and five thousand dollars (\$5,000) with respect to commercial

loans when Section 22053 is the applicable section, five thousand dollars (\$5,000) when Section 22053.1 is the applicable section, and two thousand five hundred dollars (\$2,500) when Section 22451 or 22451.1 is the applicable section.

SEC. 3. Section 22054.1 of the Financial Code is repealed.

SEC. 4. Section 22450.5 is added to the Financial Code, to read: 22450.5. (a) Section 1670.5 of the Civil Code applies to the provisions of a loan contract which is subject to this division.

(b) A loan found to be unconscionable pursuant to Section 1670.5 of the Civil Code shall be deemed to be in violation of this division

and subject to the remedies specified in this division.

SEC. 5. Section 22451 of the Financial Code is amended to read: 22451. Every licensee who lends any sum of money may contract for and receive charges at a rate not exceeding the sum of the following:

(a) 2½ percent per month on that part of the unpaid principal balance of any loan up to, including, but not in excess of two hundred

twenty-five dollars (\$225).

(b) 2 percent per month on that portion of the unpaid principal balance in excess of two hundred twenty-five dollars (\$225) up to, including, but not in excess of nine hundred dollars (\$900).

(c) 1½ percent per month on that part of the unpaid principal balance in excess of nine hundred dollars (\$900) up to, including, but not in excess of one thousand six hundred fifty dollars (\$1,650).

(d) 1 percent per month on any remainder of such unpaid balance

in excess of one thousand six hundred fifty dollars (\$1,650).

This section does not apply to any loan of a bona fide principal amount of two thousand five hundred dollars (\$2,500) or more.

SEC. 6. Section 22451.1 of the Financial Code is amended to read: 22451.1. As an alternative to the charges authorized by Section 22451, a licensee may contract for and receive charges at the greater of the following:

(a) A rate not exceeding 1.6 percent per month on the unpaid

principal balance.

(b) A rate not exceeding five-sixths of 1 percent per month plus a percentage per month equal to one-twelfth of the annual rate prevailing on the 25th day of the second month of the quarter preceding the quarter in which the loan is made as established by the Federal Reserve Bank of San Francisco on advances to member banks under Sections 13 and 13a of the Federal Reserve Act as now in effect or hereafter from time to time amended, or if there is no such single determinable rate for advances, the closest counterpart of this rate as shall be determined by the Superintendent of Banks of the State of California. Charges shall be calculated on the unpaid principal balance.

This section does not apply to any loan of a bona fide principal amount of two thousand five hundred dollars (\$2,500) or more.

SEC. 7. Section 24053.1 of the Financial Code is amended to read:

24053.1. The following sections do not apply to any loan of a bona fide principal amount of five thousand dollars (\$5,000) or more, or to a duly licensed consumer finance lender in connection with any such loan or loans, if the provisions of this section are not used for the purpose of evading this division: Sections 24004, 24005, and 24450, subdivisions (b), (c), (d), (e), (f), (j), (k), and (m) of Section 24452, Section 24453, subdivision (a) of Section 24454, and Sections 24455, 24459, 24460, 24462, 24463, 24464, 24480, and 24651.

SEC. 8. Section 24054 of the Financial Code is amended to read: 24054. In determining under Section 24053, 24053.1, 24451, or 24451.1 whether a loan is a loan of a bona fide principal amount of the specified amount or more and whether the provisions of the applicable section are used for the purpose of evading this division,

the following principles apply:

(a) If a borrower applies for a loan in a principal amount of less than the specified amount and a loan to that borrower of a principal amount of the specified amount or more is made by a licensed consumer finance lender, no adequate economic reason for the increase in the size of the loan exists, and by prearrangement or understanding between the borrower and the licensee a substantial payment is to be made upon the loan with the effect of reducing the principal amount of the loan to less than the specified amount within a short time after the making of the loan other than by reason of a requirement that the loan be paid in substantially equal periodical installments, then the loan shall not be deemed to be a loan of the bona fide principal amount of the specified amount or more and the provisions of the applicable section shall be deemed to be used for the purpose of evading this division unless the loan complies with the provisions of this division relating to loans of less than the specified

(b) A subsequent advance of money of less than the specified amount pursuant to a revolving or open end loan agreement or similar agreement between a borrower and a licensed consumer finance lender which gives the borrower the right to draw upon all or any part of the line of credit, or a loan agreement providing for the making of advances to the borrower from time to time up to an aggregate maximum amount which gives the borrower the right to draw upon all or any part of the total amount, shall be deemed to be a loan of a principal amount of the specified amount or more if the line of credit or the aggregate maximum amount is the specified amount or more and the initial advance was the specified amount or more even though the actual unpaid balance after the advance or at any other time is less than the specified amount.

(c) If a loan made by a licensed consumer finance lender is in a principal amount of the specified amount or more, the fact that the transaction is in the form of a sale of accounts, chattel paper, contract rights, goods, or instruments, or a lease of goods, or in the form of an advance on the purchase price of any of the foregoing, shall not be

deemed to affect the loan or the bona fides of the amount thereof or to indicate that the provisions of the applicable section are used for

the purpose of evading this division.

(d) For the purposes of this section, "the specified amount" means ten thousand dollars (\$10,000) when Section 24053 is the applicable section, five thousand dollars (\$5,000) when Section 24053.1 is the applicable section, and two thousand five hundred dollars (\$2,500) when Section 24451 or 24451.1 is the applicable section.

SEC. 9. Section 24054.1 of the Financial Code is repealed.

SEC. 10. Section 24450.5 is added to the Financial Code, to read: 24450.5. (a) Section 1670.5 of the Civil Code applies to the provisions of a loan contract which is subject to this division.

(b) A loan found to be unconscionable pursuant to Section 1670.5 of the Civil Code shall be deemed to be in violation of this division

and subject to the remedies specified in this division.

SEC. 11. Section 24451 of the Financial Code is amended to read: 24451. Every licensee who lends any sum of money may contract for and receive charges at a rate not exceeding the sum of the following:

(a) Two and one-half percent per month on that part of the unpaid principal balance of any loan up to, including, but not in

excess of two hundred twenty-five dollars (\$225).

(b) Two percent per month on that portion of the unpaid principal balance in excess of two hundred twenty-five dollars (\$225) up to, including, but not in excess of nine hundred dollars (\$900).

(c) One and one-half percent per month on that part of the unpaid principal balance in excess of nine hundred dollars (\$900) up to, including, but not in excess of one thousand six hundred fifty dollars (\$1,650).

(d) One percent per month on any remainder of such unpaid balance in excess of one thousand six hundred fifty dollars (\$1,650).

This section does not apply to any loan of a bona fide principal amount of two thousand five hundred dollars (\$2,500) or more.

SEC. 12. Section 24451.1 of the Financial Code is amended to read:

24451.1. As an alternative to the charges authorized by Section 24451, a licensee may contract for and receive charges at the greater of the following:

(a) A rate not exceeding 1.6 percent per month on the unpaid

principal balance.

(b) A rate not exceeding five-sixths of 1 percent per month plus a percentage per month equal to one-twelfth of the annual rate prevailing on the 25th day of the second month of the quarter preceding the quarter in which the loan is made as established by the Federal Reserve Bank of San Francisco on advances to member banks under Sections 13 and 13a of the Federal Reserve Act as now in effect or hereafter from time to time amended, or if there is no

such single determinable rate for advances, the closest counterpart of this rate as shall be designated by the Superintendent of Banks of the State of California. Charges shall be calculated on the unpaid principal balance.

This section does not apply to any loan of a bona fide principal amount of two thousand five hundred dollars (\$2,500) or more.

SEC. 13. Section 26054.1 of the Financial Code is amended and renumbered to read:

26054. In determining whether a loan is a loan of a bona fide principal amount of the specified amount or more, the following principles shall apply:

(a) If a borrower applies for a loan in a principal amount of less than the specified amount and a loan to that borrower of a principal amount of the specified amount or more is made by a licensed commercial finance lender, no adequate economic reason for the increase in the size of the loan exists, and by prearrangement or understanding between the borrower and the licensee a substantial payment is to be made upon the loan with the effect of reducing the principal amount of the loan to less than the specified amount within a short time after the making of the loan other than by reason of a requirement that the loan be paid in substantially equal periodical installments, then the loan shall not be deemed to be a loan of the bona fide principal amount of the specified amount or more.

(b) A subsequent advance of money of less than the specified amount pursuant to a revolving or open end loan agreement or similar agreement between a borrower and a licensed commercial finance lender which gives the borrower the right to draw upon all or any part of the line of credit, or a loan agreement providing for the making of advances to the borrower from time to time up to an aggregate maximum amount which gives the borrower the right to draw all or any part of the total amount, shall be deemed to be a loan of a principal amount of the specified amount or more if the line of credit or the aggregate maximum amount is the specified amount or more and the initial advance was the specified amount or more even though the actual unpaid balance after the advance or at any other time is less than the specified amount.

(c) If a loan made by a licensed commercial finance lender is in a principal amount of the specified amount or more, the fact that the transaction is in the form of a sale of accounts, chattel paper, contract rights, goods, or instruments, or a lease of goods, or in the form of an advance on the purchase price of any of the foregoing, shall not be deemed to affect the bona fides of the amount thereof.

(d) For the purposes of this section, "the specified amount" means five thousand dollars (\$5,000).

ENROLLED BILL REPORT							
DEPARTME	NI	AUTHOR	BILL NUMBER				
CO	RPORATIONS	Vuich	SB 447				
BURJECT	Lowering from \$5,000 to \$2,500 the regulated loan amount under the consumer finance lenders laws						

SUMMARY

Would amend the Personal Property Brokers Law, Consumer Finance Lenders Law, and Commercial Finance Lenders Law to lower the regulated loan amount from \$5,000 to \$2,500; repeal the maximum term for regulated loans over \$2,500; and reduce and define "commercial loan" to be a loan to be made for commercial purpose over \$2,500.

SPONSOR

Senate Bill 447 is sponsored by the California Financial Services Association.

IMPACT ASSESSMENT

Essentially, Senate Bill 447 removes the interest rate ceiling on loans made by licensed lenders under the Personal Property Brokers Law, Consumer Finance Lenders Law, and Commercial Finance Lenders Law on loans over \$2,500. Presently, the interest rate ceiling applies to loans below \$5,000. The effect of lowering the interest rate ceiling is to eliminate rate regulation as a form of regulation of loans made under these laws. Both the Department of Corporations and the California Financial Services Association agree that the rate limitation should apply to loans under \$2,500 in order to address concerns arising from necessitious borrowers. The Department of Corporations will monitor the interest rates on loans above \$2,500 to determine whether these rates are "competitive" through the mechanism of the annual report required to be filed by licensed lenders. There will be no cost to the Department of Corporations.

ARGUMENTS PRO & CON

The major argument in favor of Senate Bill 447 is that rate regulation provides very little consumer protection and may even work against consumers since lenders tend to lend money at the maximum allowable rate irrespective of the credit worthiness of the borrower. Senate Bill 447 removes only the rate regulation provision of the laws regulating lenders while preserving the consumer protection provisions of all laws. The effect of this bill is that interest rates for consumer finance loans above \$2,500 will be set by the market place. Statistics furnished to the Department of Corporations by the California Financial Services Association indicate that, on the whole, interest rates are competitive for loans over \$5,000; especially for the larger consumer finance companies which make over 90% of the loans.

PE-2

Paper Input I Tom, Commissioner Date

Manual In Tom, Commissioner Date

Manual In Tom, S/28/85

Agency

Manual In Tom, Commissioner Date

8/28/85

The only major argument against the bill is that deregulation has gone too far and an element of consumer protection will be eliminated by lowering the interest rate ceiling from \$5,000 to \$2,500. As set forth above, it is questionable whether rate regulation provides consumer protection at all. Moreover, the other consumer protection elements of the consumer finance lending laws remain intact as well as a new provision added by this bill which would provide that if a loan made under these laws is found to be unconscionable pursuant to Section 1670.5 of the Civil Code, it shall be deemed to be a violation of the consumer finance lender laws and thereby subject to the remedies of these laws.

RECOMMENDATION

Insofar as the Department of Corporations is concerned, a recommendation of SIGN is made because this bill will remove rate regulation from loans between \$2,500 and \$5,000 while preserving the consumer protection elements of the consumer finance lending laws and thereby allow a more competitive interest rate structure based on a borrower's credit worthiness.